

Bio-Blog

February 2023

Keeping all RBX Group Stakeholders Informed

Note from the Managing Director

The year has got off to a frantic start with the second round of SPLAT application in full swing and the critical application window for RB1 and Virus upon us. Sean and I have also spent two weeks in the USA where we consolidated access to key products from suppliers and got agreement from a major distributor to take our virus products into the USA and Canada. This is a significant step that will allow for the registration process to move forward over the next few years and sales to start in approximately 3 years. It is extremely motivating to see these significant international companies wanting to work with us and have access to our products for their markets. This is something the whole RBX team should be very proud of.

CHEERS, ROB

River Bioscience is going international

River Bioscience and Oro Agri, a Rovensa company based in Portugal, signed an agreement for the development and exclusive distribution of River Bioscience patented NPV product, effective against economically important tortricids, including codling moth and oriental fruit moth.

As part of the agreement, starting in Europe, River Bioscience will be the notifier of the active substance authorization in Europe and Oro Agri will be responsible for the efficacy studies, implementation, and registration of the formulated product in Europe. For now, the framework agreement covers exclusive distribution in Europe, with the potential to expand to USA, South America, and various countries outside Sub-Saharan Africa.

Cryptophlebia peltastica nucleopolyhedrovirus (CrpeNPV) is a proprietary patented product developed and produced by River Bioscience for effective control of tortricid pests including *Cydia pomonella* (Codling Moth) on Pome fruits and walnuts; and *Grapholita molesta* (Oriental Fruit Moth) in Stone fruits.

Africa not overlooked

During a recent meeting at the Port Elizabeth head-office with Dudutech, from Kenya, and their holding company Bioline, from France, an agreement was signed that will see Dudutech distributing RB's products in East and Southern Africa. This is another good example of a synergistic collaboration that will see farmers in the designated areas gaining access to comprehensive programs of sustainable products to manage key pests.

This is only the start!

Welcome, Paul

Paul Biebuyck joined the RBX Team as Technical Manager & Business Development (Africa). His many years of experience in the Agricultural Input value chain ranging from sales management, technical manager, product development, and driving business operations in Africa will add a unique set of skills to the Business Development & Support team at RBX. There is no doubt that he will play a key role for the RBX team in implementing our strategies and reaching the position of the leading biocontrol input provider in South Africa and a major player in the African market through our strategic alliance with Dudutech/Bioline.



Training Update

XSIT Team on a Mission

XSIT has started off 2023 with a massive training drive at all our satellite offices nationwide.

With the focus aimed on our in-field operations, from monitoring and releases to the admin personnel and operations management team. The training primarily led by Nevill Boersma, with support from ExCom members and senior management, covered a wide range of interactive topics.

With our main overall focus for this year being improved communication and training, this training drive was seen as a huge success as we strive to continuously improve the efficiency of our staff, our processes, and our program.



February Birthdays

Megan Barnard, Aiden Damon, Marshale Damon, Burger Du Toit, Fezeka Dyakala, Jan Fransman, Hektor Garth, Chesné Geldenhuys, Zintle Gxothiwe, Romilda Januarie, Marius Jurgens, José Matipa, Megan Mulcahy, Danevico Paulse, Marnick Pedro, Albertus Smit, Asanda Spogter, Luther Titus, Gilbert Titus, Andrie van Deventer, Keanu Van Vuuren, Abraham Visagie

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