

FROM THE DESK OF THE CEO (51/22)

(Follow me on Twitter [justchad_cga](#))

Justin Chadwick 23 December 2022



"Better to write for yourself and have no public, than write for the public and have no self" Cyril Connolly

THINK ABOUT THIS AS YOU ENJOY YOUR CHRISTMAS BREAK

As most of us take a good year end break, please consider the following.

During the 2022 citrus season all workers received their salaries – pickers and packers were paid, drivers, foremen, managers and staff all received wages; fuel distributors were paid for diesel and petrol, as were those who delivered the fuel; fertilizer and plant protection product suppliers were paid for these inputs; packaging material suppliers were paid for their products, as were the cardboard manufacturers, label providers, adhesive suppliers and all others in the packaging arena; CGA and PPECB were paid their levies; DALRRD received their inspection fees and other statutory dues; government received VAT, fuel levies and other rates and taxes; Transnet received their port costs; shipping lines received their freight rates (grumble); cold stores and warehouses received their storage dues; insurance companies received their payments; export agents, freight forwarders and other agencies received their commissions and dues; everybody got paid for their goods and services in the citrus supply chain. But in four out of five cases citrus growers did not get a cent; and in some cases growers paid in from reserves to ensure that all in the chain were paid.

Consider this – is this sustainable? Growers are not asking for charity – all in the chain deserve their fair return for the assets that they dedicate to industry and for their excellent service and attention to detail; but there must be enough available for the grower to get a return on capital and management. The future is bright in the citrus industry if all get a return – for the next ten years the industry is forecast to increase by 10 million cartons per year; ensuring that ALL in the chain can grow and prosper. But the grower must survive. The CGA looks forward to continue working with all stakeholders across the citrus value chain to ensure the industry remains profitable and sustainable in 2023.



From our family to yours.
we wish you a wonderful festive season
From all at the **CGA**



Closing date 23 December 2022 | **Opening date** 3 January 2023

