

"A leader cannot make risk go away, but leaders can think about risk differently" General Stanley McChrystal

CGA STRATEGIC PLANNING

As CGA plans for 2023 the CGA board, along with key industry thinkers, will come together next week to consider where the industry is at and where we hope to be in the future. It is time to take stock and identify the things CGA should be doing more of, those things CGA should be doing less of, and focus on solutions that will create a sustainable future for CGA members. It could be that CGA is already paying attention to the factors that matter most, but this will be confirmed in the two-day session. Robust interactions are sure to elicit concrete plans that will be part of the 2023 budget.

GLOBAL LEADERSHIP SUMMIT (GLS 2022)

CGA staff members will attend GLS 2022 during October. This is one of the largest leadership programmes held across the world. It promises to be great opportunity for refreshing, learning and gaining new leadership ideas for everybody (not just those in formal leadership positions). Have a look to see if any GLS events are happening near you!

CITRUS SUSTAINABILITY FORUM (CSF)

The final CSF will be taking place on 17 November 2022. This will be a virtual meeting. Please RSVP to pb@cga.co.za to obtain the meeting link. **IPM:** The theme for this CSF is Integrated Pest Management – a subject that ties together much of the changes being observed around crop protection. **Duplication of Standards:** Duplication of standards and audits has been raised as a serious concern at the CSF given the cost and administration burden this places on growers. The table below has been extracted from a recent study commissioned by Fruit South Africa around the costs of compliance. The figures show the total average costs for small, medium and large fruit farms to remain compliant. These are the actual costs faced by producers recently!

Cost Description	Small	Medium	Large
Direct compliance audit cost	R24 546	R93 441	R261 062
Indirect man-hour cost	R117 293	R285 536	R371 078
Indirect CAPEX cost	R60 218	R190 684	R1 240 740
Total Annual Compliance Cost	R202 057	R569 662	R1 872 880

CGA have sent out a questionnaire to growers and packhouses to identify cases where duplication of audits/standards is influencing their business. Paula Bester can be contacted on this topic at pb@cga.co.za

UPCOMING MEETING REMINDERS

Citrus Marketing Forum: The CMF will be held (virtually) on Friday 28 October at 10h00. CMF members will be sent the link to the event. Alternatively, they can contact Portia Magwaza portia@cga.co.za for the agenda and link. The annual **DALRRD Citrus Coordinating Meeting:** This will be held on 2 November at 09h00 at the Tzaneen Country Lodge. It will be a hybrid meeting and the link will be available nearer to the date. Please confirm in-person attendance to tanya@cga.co.za by no later than 25 October for catering purposes.

PACKED AND SHIPPED

End of Week 41 Million 15 Kg Cartons	Packed	Packed	Packed	Shipped	Shipped	Original Estimate	Latest Prediction	Final Packed
SOURCE: PPECB/AGRIHUB	2020	2021	2022	2021	2022	2022	2022	2021
Grapefruit PP (17kg)		2.7 m	2.6 m	2.3 m	2.0 m			
Grapefruit Class1&2 (17kg)		12.8 m	12.2 m	12.8 m	11.2 m			
Grapefruit	16.0 m	17.5 m	16.7 m	17.2 m	14.9 m	16.8 m	16.8 m	17.5 m
Mandarins	23.7 m	30.9 m	31.8 m	29.2 m	31.8 m	34.5 m	32.8 m	30.9 m
Lemons	28.4 m	30.9 m	34.7 m	29.2 m	34.1 m	32.3 m	34.8 m	31.0 m
Navels	26.0 m	27.2 m	27.8 m	27.2 m	27.3 m	28.7 m	27.9 m	27.2 m
Valencia	48.7 m	54.7 m	53.5 m	51.2 m	49.8 m	58.2 m	53.8 m	55.0 m
Total	142.8 m	161.2 m	164.5 m	154.0 m	157.9 m	170.5 m	166.1 m	161.6 m