

FROM THE DESK OF THE CEO (35/16) (Follow me on Twitter justchad_cga)

Justin Chadwick 16 September 2016

"Travel, as much as you can, as far as you can, as long as you can, life's not meant to be lived in one place" Anon

SOUTH EAST ASIA TRIP TO CHINA, THAILAND AND VIETNAM

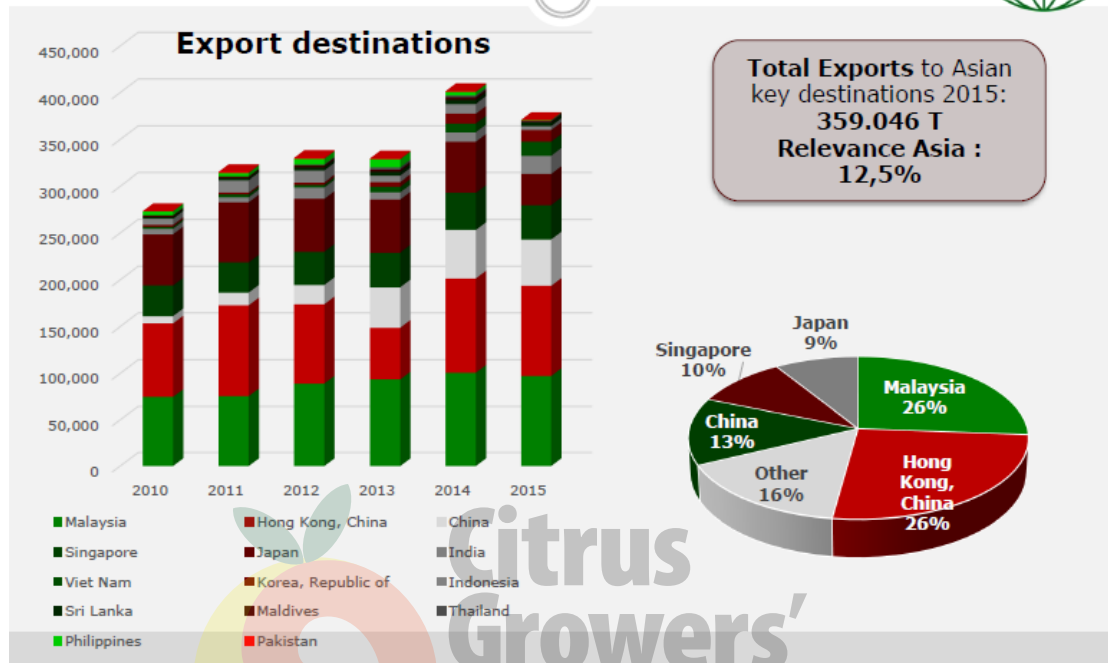


FIGURE SHOWING TOTAL SOUTH AFRICAN FRUIT EXPORTS TO ASIA PREPARED BY SOUTHERN HEMISPHERE ASSOCIATION OF FRESH FRUIT EXPORTERS (SHAFPE). This figure shows the importance of markets in Hong Kong and China – 39% of total fruit exports to Asia go into these markets. Once departing AsiaFruit Logistica in Hong Kong a Fruit South Africa delegation then went to Beijing, China. There they met up with the Agricultural Attache for the region (Mashudu Silimela) who is to accompany the delegation for the next week. From a citrus perspective CGA was present in China to determine progress on the requests to allow break bulk reefer vessels as an alternative to containers, and the request to consider alternative entry requirements for lemons. Immediate feedback was given on the break bulk request with China AQSIQ asking for more technical detail. This information is at hand and will be supplied by South African Department of Agriculture, Forestry and Fisheries (DAFF). It is hoped that this will be permitted by the 2017 season to allow for co-loading shipments to Japan, South Korea and China.

Good discussions were held with technical experts working on the request to revise the protocol for lemons. Additional information will be shared, with an outside chance that revision may be accepted before the start of the 2017 citrus season.

The delegation then travelled to Thailand. South African citrus is starting to be recognized in the Thai market as providing a good quality/value balance for citrus. In particular South African navels were well received in 2016.

The final stop is Vietnam – after a day in Ho Chi Min City (Saigon) to visit importers, the Honorary Consul and nearby orchards, the delegation is on its way to Hanoi to meet with Ambassador Magau and Embassy staff; and to meet the Vietnam Plant Protection Department. As in Thailand, the Vietnamese importers have developed a recognition for the good quality of South African navel oranges.

PACKED AND SHIPPED

To end Week 9/9/16 Million 15 Kg Cartons	Packed	Packed	Packed	Shipped	Shipped	Original Estimate	Latest Prediction	Final Packed
SOURCE: PPECB/AGRIHUB	2014	2015	2016	2015	2016	2016	2016	2015
Grapefruit	15.3 m	16 m	13.7 m	15.6 m	13.1 m	12.4 m	13.7 m	16.1 m
Soft Citrus	9.7 m	9.7 m	12 m	9 m	11.1 m	11.2 m	12 m	10 m
Lemons	13 m	14.5 m	14.7 m	14.1 m	14.2 m	16.1 m	14.7 m	15.1 m
Navels	25.7 m	24.3 m	26.2 m	23.1 m	25.4 m	25.1 m	26.2 m	24.5 m
Valencia	38.9 m	39.8 m	37.4 m	34.5 m	32.5 m	46.4 m	41.3 m	52.7 m
Total	102.6 m	104.3 m	104 m	96.3m	96.3 m	111.2 m	107.9 m	118.4 m

SOUTHERN AFRICAN CITRUS GROWERS FUND THEIR FUTURE THROUGH THE CGA GROUP (CRI, RIVER BIOSCIENCE, XSIT, CGA CULTIVAR COMPANY, CGA GROWER DEVELOPMENT COMPANY AND CITRUS ACADEMY)