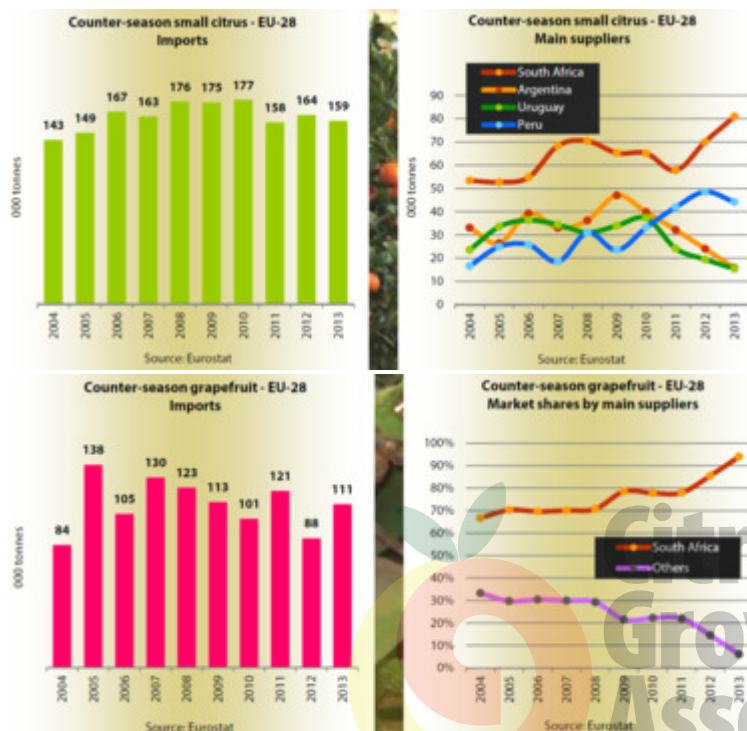


FROM THE DESK OF THE CEO (30/16) (Follow me on Twitter justchad_cga)

Justin Chadwick 12 August 2016

"If you fail to prepare, you're prepared to fail" Mark Spitz

COUNTER-SEASONAL CITRUS EXPORTS TO EUROPEAN UNION



Fruitrop magazine recently published an article on counter-seasonal (southern hemisphere) citrus exports to the EU. This shows the dominance of the South African citrus industry in all categories – with South African lemon exports higher than Argentina in 2015 (for the first time). South Africa and Peru have seen substantial growth in soft citrus exports; while Argentina and Uruguay have shown substantial decreases.

For grapefruit other southern hemisphere suppliers have removed just about all their orchards, leaving South Africa pretty much alone in the market.

REMINDERS: PMA FRESH CONNECTIONS, CRI RESEARCH SYMPOSIUM, AND CGA AGM

The fresh produce industry will gather next week (17 and 18 August) at the CSIR, Pretoria for the Fresh Connections event – late registrations may still be possible. The week thereafter the citrus researchers will gather in the Drakensberg for the biannual citrus research symposium – and in the last week of August (31st) the CGA Board will meet, followed by the Annual General Meetings of the CGA, CGA Grower Development Company; CGA Cultivar Company, Citrus Academy, River Bioscience, Citrus Research Trust and CRI.

PACKED AND SHIPPED

This week the southern African grapefruit exports breached the predicted 12.9 million carton level, with 13 million cartons packed. The percentage grapefruit exported to Europe increased from 39 to 45% (2015 to 2016); given the lower volume shipped this equated to 0.2 m additional cartons (5.3 m to 5.5 m). The increased exports to Europe are mirrored by a decrease to Japan (25 to 20%). Exports to other destinations remained the same percentage wise – with small drops in carton terms (South East Asia 1.9 m; Russia 0.9 m; UK 0.6 m & Middle East 0.3 m).

Packing of clementines is complete – the 3.1 million cartons are 12% over estimate. This follows the slightly higher (4%) actual satsuma crop (1.8 m cartons). Late mandarins are in full swing with 76% of the predicted 6.6 m cartons now packed.

To end Week 5/8/16 Million 15 Kg Cartons	Packed	Packed	Packed	Shipped	Shipped	Original Estimate	Latest Prediction	Final Packed
SOURCE: PPECB/AGRIHUB	2014	2015	2016	2015	2016	2016	2016	2015
Grapefruit	14.3 m	14.6 m	13 m	13.2 m	12.2 m	12.4 m	13 m	16.1 m
Soft Citrus	8.3 m	8.1 m	10.1 m	7.1 m	8.8 m	11.2 m	11.7 m	10 m
Lemons	12.5 m	13.2 m	13.4 m	12.4 m	12.8 m	16.1 m	15.2 m	15.1 m
Navels	22.4 m	21.7 m	23.9 m	18.9 m	21.7 m	25.1 m	23.9 m	24.5 m
Valencia	16.6 m	17.3 m	17.9 m	12 m	12.6 m	46.4 m	41.6 m	52.7 m
Total	74.1 m	74.9 m	78.3 m	63.6 m	68.1 m	111.2 m	105.3 m	118.4 m

SOUTHERN AFRICAN CITRUS GROWERS FUND THEIR FUTURE THROUGH THE CGA GROUP (CRI, RIVER BIOSCIENCE, XSIT, CGA CULTIVAR COMPANY, CGA GROWER DEVELOPMENT COMPANY AND CITRUS ACADEMY)