

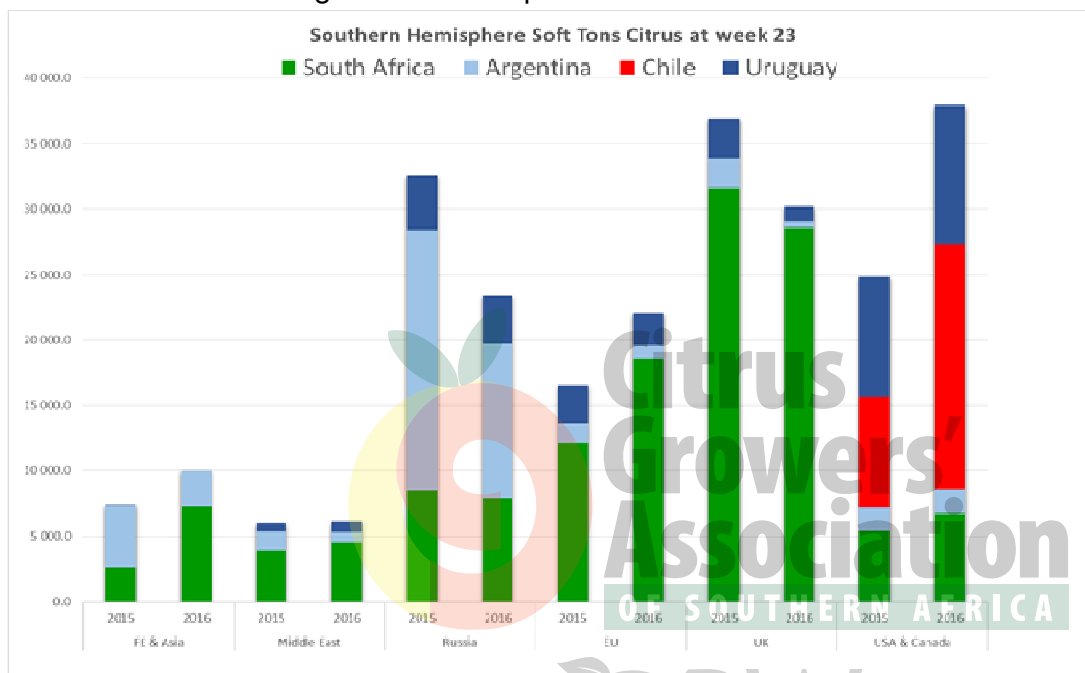
FROM THE DESK OF THE CEO (23/16) (Follow me on justchad_cga)

Justin Chadwick 24 June 2016

"I am always ready to learn although I do not always like being taught" Winston Churchill

SOFT CITRUS: SATSUMA AND CLEMENTINES SEASON ALL BUT OVER

The Soft Citrus Focus Group met this past week and decided to increase their prediction by 200 000 cartons. This is on the back of vibrant markets which saw the satsuma volumes beat the estimate by 100 000 cartons; and a bigger increase over estimate expected for clementines (the packed figure of 3 million cartons already exceeds the estimated 2.722 million cartons). The group expect a marginal decrease from their original mandarin prediction.



Southern hemisphere soft citrus shipments to date have increased to Far East, EU (excluding UK) and North America, decreased to Russia and UK and remained steady to Middle East. The growth to Far East and EU is driven by increases from South Africa; while US increased volume is due to increased shipments from Chile. Argentinean volumes to Russia have dropped significantly, while the decrease to UK is largely due to reduced South African shipments. This picture could change as we enter the late mandarin season (John Edmonds: CGA Information Manager)

DON'T BE FOOLED BY INCREASE IN EARLY VOLUMES OF NAVELS

The Navel Focus Group also met this past week, and their message is clear; the latest feedback and regional projections point to an early finish to the Navel season after early, high-tempo packing. The final export volume is expected to be 22.5 million cartons; 2.6 million cartons or 10.5% lower than originally estimated. This is also 8% less than 2015 final packed volumes.

PACKED AND SHIPPED

To end Week 17/6/16 Million 15 Kg Cartons	Packed	Packed	Packed	Shipped	Shipped	Original Estimate	Latest Prediction	Final Packed
SOURCE: PPECB/AGRIHUB	2014	2015	2016	2015	2016	2016	2016	2015
Grapefruit	12.9 m	12.7 m	10 m	9.2 m	6.9 m	12.4 m	12.1 m	16.1 m
Soft Citrus	6.3 m	5.8 m	7 m	4.5 m	5.8 m	11.2 m	11.4 m	10 m
Lemons	8.3 m	9.1 m	9.2 m	7.5 m	8.3 m	16.1 m	16.1 m	15.1 m
Navels	12 m	12.2 m	13.5 m	6.6 m	9.9 m	25.1 m	22.5 m	24.5 m
Valencia	2.8 m	2.1 m	1.6 m	0.3 m	0.9 m	46.4 m	46.4 m	52.7 m
Total	42.3 m	41.9 m	41.3 m	28.1 m	31.8 m	111.2 m	108.5 m	118.3 m

SOUTHERN AFRICAN CITRUS GROWERS FUND THEIR FUTURE THROUGH THE CGA GROUP (CRI, RIVER BIOSCIENCE, XSIT, CGA CULTIVAR COMPANY, CGA GROWER DEVELOPMENT COMPANY AND CITRUS ACADEMY)