

FROM THE DESK OF THE CEO (28/13)

Justin Chadwick (12 July 2013)

QUOTE OF THE WEEK "We can't all be heroes because somebody has to sit on the kerb and clap as they go by" Will Rogers

AGREEMENTS WITH GOVERNMENT

There is a recognition by both industry and government that the development of new growers is something that must be tackled jointly. For years now CGA has been pursuing framework agreements with government that facilitate this collaboration. The success of an agreement with Limpopo Provincial Department of Agriculture is testimony to the fact that this is the correct direction. This agreement focuses on extension to citrus growers in the Limpopo province, and is largely driven from the industry side by Andrew Mbedzi (CGA Transformation Extension Officer for the north, seconded to CRI). Andrew has developed a network of study groups that ensure that grower needs are understood and addressed. Field days under the auspices of this agreement have been a success with huge turnouts and valuable technology transfer. From the Limpopo government's side citrus extension specialists have been identified, working with Andrew on technology transfer. Discussions are now underway to increase the scope of this agreement to include other grower needs.

More recently CGA has signed three further agreements. Two Memoranda of Understanding (MOU's) have been signed with both Eastern Cape and Mpumalanga Provincial Departments of Agriculture. The focus of these MOU's have been on the following areas of support; extension service; mentorship; skills development and capacity building; social facilitation; project business planning, assessment and presentation; and logistics and transport initiatives. Lukhanyo Nkombisa (CGA Transformation Manager) has been at the forefront of getting these agreements signed – for years he has been travelling to these provinces and knocking on doors; his perseverance must be admired.

Lukhanyo has now formed provincial working committees to get real action on the ground; ably assisted by Andrew Mbedzi and Melton Malaudzi (CGA Transformation Extension Officer for the south seconded to CRI). These working committees include government management representatives, growers from the province, Lukhanyo, Andrew and Melton.

A further MOU has been signed with Department of Rural Development and Land Affairs. This MOU aims to assist government with the rollout of the recapitalisation program. This MOU has already been put into practice with recapitalisation funds flowing to certain citrus farms. CGA/CRI will also assist where government has purchased citrus farms.

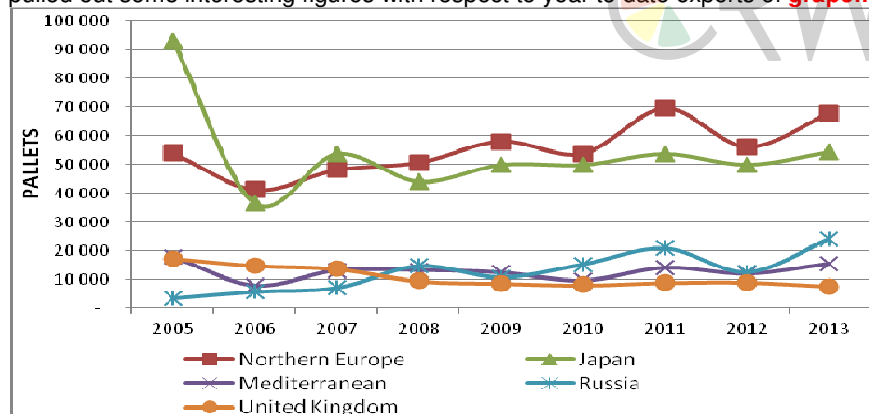
In the pipeline are agreements with KZN Provincial Department of Agriculture.

CITRUS BLACK SPOT (CBS) – COMMITMENT TO COMPLIANCE

The seventh CBS Bulletin was distributed this week. This Bulletin covered reinstatement for production units excluded from the EU market. **To date there have still been no official notifications of consignments from South Africa intercepted for CBS in the EU.**

PACKED AND SHIPPED

A big grapefruit crop always keeps marketers on their toes, and 2013 is no exception. John Edmonds (CGA Information Manager) pulled out some interesting figures with respect to year to date exports of **grapefruit** over the past eight years.



- Apart from the difficult 2005 season, exports to Japan in 2013 have kept at the consistent 50 000 pallet level.
- There has been growth in grapefruit exports to northern Europe – this has continued in 2013.
- Exports to the UK have shown a downward trend – which has continued in 2013.
- This contrasts with Russia – where an upward trend in exports has continued in 2013.
- Exports to the Med countries shows a consistent 10 000 pallets per annum.

To Week 28 Million 15 Kg Cartons	Packed	Packed	Packed	Shipped	Shipped	Original Estimate	Latest Prediction	Final Packed
SOURCE: PPECB	2011	2012	2013	2012	2013	2013	2013	2012
Grapefruit	13.4 m	10.9 m	14.6 m	9.9 m	12.7 m	15 m	17.8 m	13 m
Soft Citrus	5.7 m	5.7 m	5.7 m	5.5 m	5.4 m	8.2 m	7.8 m	7.6 m
Lemons	8 m	7.1 m	7.7 m	5.6 m	6.9 m	11.1 m	10.3 m	10.5 m
Navels	17.1 m	18.8 m	16.9 m	14.7 m	13 m	24.9 m	23.9 m	24.6 m
Valencia	8.1 m	7.2 m	6.1 m	4.1 m	2.8 m	47.7 m	47.7 m	47.2 m
Total	52.3 m	49.7 m	51 m	39.8 m	40.8 m	106.8 m	107.5 m	103 m

SOUTHERN AFRICAN CITRUS GROWERS' OWNED COMPANIES CGA, XSIT, CRI, RIVER BIOSCIENCE, CGACC AND CITRUS ACADEMY ENSURE A COMPETITIVE AND SUSTAINABLE INDUSTRY