

FROM THE DESK OF THE CEO (40/12)

Justin Chadwick (12 October 2012)

QUOTE OF THE WEEK "Some cause happiness wherever they go; others whenever they go" - Oscar Wilde

GLOBAL CITRUS TELECONFERENCE

A seamless transition from the s. hemisphere to n. hemisphere supply was anticipated by those who participated in the SHAFTE/FRESHFEL global citrus teleconference on Monday. Delegates from Spain, Italy, Israel, USA, Morocco, Greece, Australia, Argentina, Uruguay, Chile and South Africa discussed the balance of the southern hemisphere season and the start up from the north. **Closing season remarks from the south were as follows;** **ARGENTINA** *The season finishing early with a few containers for Asia remaining *Oranges and soft citrus strongly affected by frost *Rising internal costs, high inflation and unfavorable exchange rates impacted negatively on returns *Valencia oranges tended to be small and were not exported **URUGUAY** *Worst season in the last decade *Frosts decreased the harvest and killed trees *Exports decreased by 50% *Ministry of Agriculture implementing a subsidy to assist growers **AUSTRALIA** *Production 10% up on last year *Export returns impacted by strong supply, competition, high exchange rate and cost of compliance with SPS measures in Asian markets **CHILE** *Good growing and harvesting conditions throughout year *Navels expected to continue increasing as new orchards come into production *Late mandarins will grow significantly as orchards recover from 2011 freeze *Main market was USA *Exchange rate difficulties. **Opening remarks from the northern hemisphere;** **SPAIN** *Total production in 2012/13 will decrease by 5.75% vs. 2011/12 *Oranges up 2%; Soft Citrus down 13%; lemons down 12% and grapefruit up 2% *Although sizing may be smaller, recent heavy rains could change that *Harvest timing of soft citrus 1 week later and lemons 2 weeks later **ITALY** *Red oranges production down 35-40% *Regular oranges down 10-15% (with good quality) *Lemons down 4% *Soft citrus down 19% **CYPRUS** *Favorable weather conditions resulting in good quality and no diseases *1 week delay harvest of lemon and grapefruit due to warm weather *Prospects for red grapefruit look good **GREECE** *Soft citrus expected to be 10% up on last year; lemons 6% up *Expect oranges to be larger in size **TURKEY** *Expect 4% reduction in orange volumes vs. 2011/12, 2% increase in soft citrus, 10% decrease in lemons **ISRAEL** *Good start to season with regard to volumes, quality and size *Concern about economic conditions within EU *Soft citrus better sized than previous year **MOROCCO** *Domestic market very active *Picking delayed due to climatic conditions, experienced 5 successive heat waves during summer *Soft citrus harvesting delayed by 3 weeks **USA FLORIDA** *Acreage down 2%, lowest level since 1966 *Growing conditions have been ideal *Grapefruit shipments began mid-September with firm pricing *Private forecasts have orange crop up 5%, grapefruit similar to last year **USA TEXAS** *Grapefruit production up 3% with favorable growing conditions **USA CALIFORNIA** *Navel crop expected to be 6%+ higher than previous year *Soft citrus anticipated to increase by 20% due to recovery from freeze, trees becoming more productive, newer plantings starting to bear *Lemons will be similar to last year, and grapefruit slightly up.

PHYTOSANITARY REGISTRATION FORMS NOW AVAILABLE – SUBMIT BY 5/11/2012

Growers and packhouse managers are reminded that they must apply for access to phytosanitary markets (including the EU) to export citrus during 2013. Application must be couriered to DAFF before the **5th November 2012**. Registration forms are available on the CGA website (www.cga.co.za) or on the DAFF website (www.daff.gov.za). Go to "Divisions" on the RHS; Go to "Plant Health" on RHS; Go to "Exporting from SA" in the middle of page; Go to "Phytosanitary Registrations for special markets" in the middle of the page. **Please read the guideline document published there to help you through this process because there are a number of changes introduced this year that are different from previous years' registration process.** Contact details for further assistance can also be found in the registration guideline document.

REMINDER REGARDING FCM CONTROL

The citrus growers own Bio control company (River Bioscience), would like to remind growers that Cryptogran is still one of the best FCM controls available to them, should growers have any queries regarding the use of the product they should consult their local RB agent. Contact Jacques Fouche on 083 2698168, 041 5833464 or check our website www.riverbioscience.co.za Achieve the best result you can against the number one phytosanitary pest, **Cryptogran**, your effective virus.

REMINDER - MARKET ACCESS WORKSHOP AND CITRUS MARKETING FORUM (CMF)

All growers, exporters and other stakeholders are invited to attend a **Market Access Workshop on 31 October from 08h30 to 13h00**. This will be followed by the **CMF from 14h00 to 17h00**. Both meetings will be held at Olive Grove, Infruitec, Stellenbosch. Please RSVP to gloria@cga.co.za or 0317652514 if you wish to attend these meetings.

PACKED AND SHIPPED

There are concerns regarding reliability of shipped data and therefore have been excluded. Prediction now 100 million cartons.

To Week 41 Million 15 Kg Cartons	Packed	Packed	Packed	Original Estimate	Latest Prediction	Final Packed	Final Shipped
SOURCE: PPECB	2010	2011	2012	2012	2012	2011	2011
Grapefruit	12.5 m	14.5 m	12.8 m*	15.2 m	12.8 m	16.2 m	15.3 m
Soft Citrus	7.5 m	6.9 m	7.6 m	7.6 m	7.6 m	6.9 m	6.7 m
Lemons	9.6 m	10.7 m	10.6 m**	11.1 m	10.6 m	10.8 m	10.2 m
Navels	22.9 m	20.7 m	23.6 m	22.9 m	23.6 m	21.2 m	61.7 m****
Valencia	45.7 m	40 m	45.1 m***	46.1 m	45.4 m	44.2 m	
	98.2 m	92.8 m	99.7 m	102.9 m	100 m	99.3 m	94.9 m

* RSA 12.1 m; Swazi 0.6 m; Zim/Moz 0.1 m ** RSA 10.5 m; Swazi 0.1 m *** RSA 42.2 m; Swazi 0.9 m; Zim/Moz 2 m; ****All Oranges

**GROWER FUNDED ACTIVITIES OF THE CGA, CRI AND CITRUS ACADEMY
ENSURE A GLOBALLY COMPETITIVE SOUTHERN AFRICAN CITRUS INDUSTRY**