

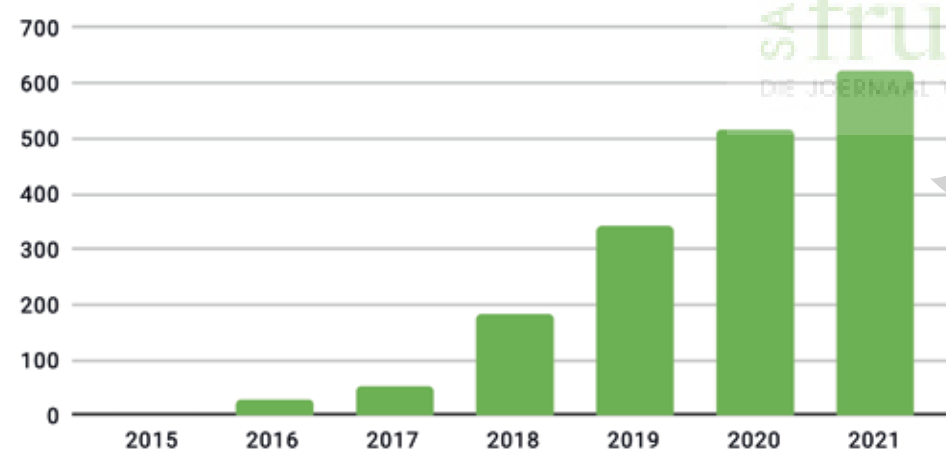
Sustained growth sets the platform



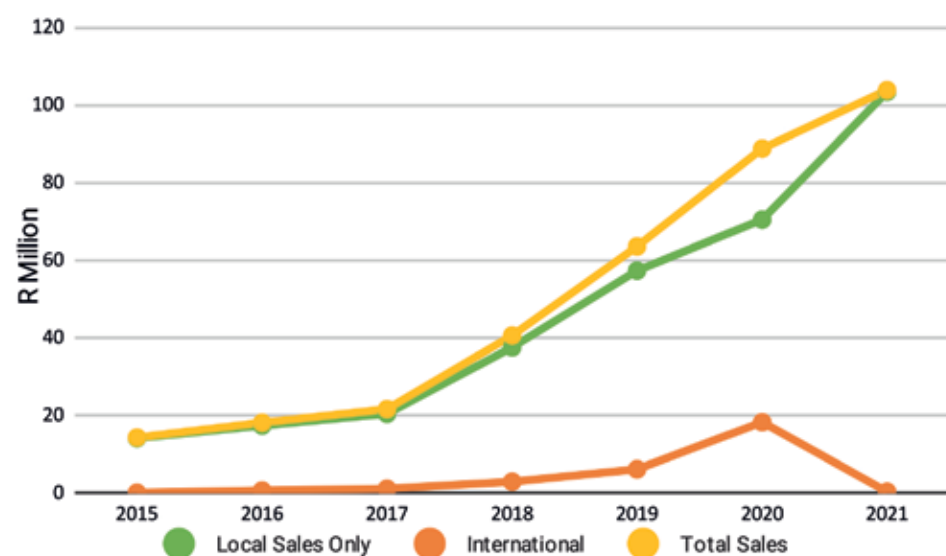
Rob Elfick

As a supplier of crop protection inputs and service, River Bioscience (RB) was counted as an essential service provider within the COVID-19 state of emergency legislation. By Rob Elfick

River Bioscience (RB) Financial Results to March 2021
Cumulative Turnover Growth Percentage



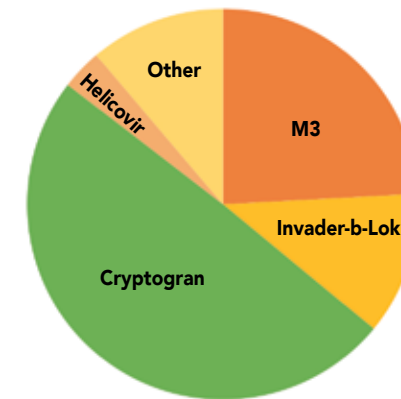
Local & Export Sales



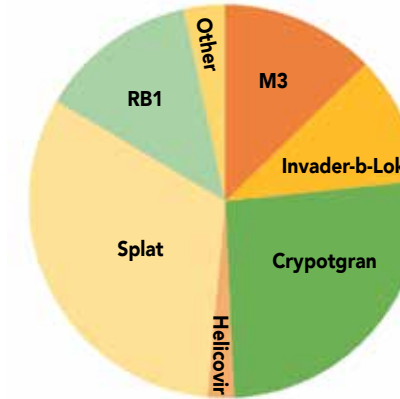
Being counted as an essential service provider meant that RB could continue its operations unabated from day one of lockdown and this, along with a very good citrus season, precipitated very encouraging financial results for the financial year to March 2021.

The RB turnover has increased by over 600% since 2015 and reached the R100 million mark for the first time this past year (despite limited sales into West Africa) when compared to previous years, due to COVID-19 and realignment of priorities in this region.

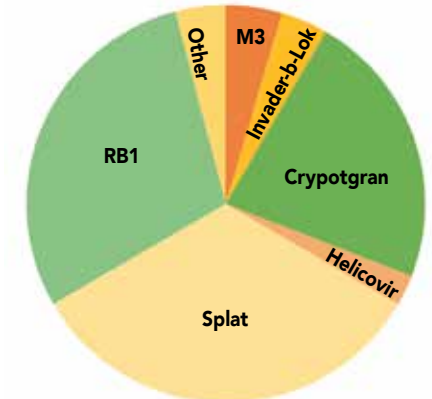
Our footprint has increased due to a growing portfolio of products and services guided by a holistic approach to pest management programmes. This has made a



2014 /15 Season



2018 /19 Season



2020 /21 Season

Portfolio development by key product

significant contribution to the growth of RB. With this exponential growth we continue to focus on building capacity to support and retain our current volumes, whilst anticipating further growth, as more new products are registered.

The above portfolio development has reduced risk through diversification and is an

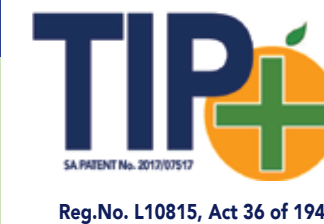
enticing base on which to seek collaboration with other companies and service providers to expand our package-based offering to the benefit of the industry.

RB further developed its basket of goods this year with one major label change and one new registration approved. Our future pipeline is also key and two new

registrations were submitted over the same time period. The future is in "our hands" with everyone pulling together and the pipeline in place looks very exciting.



LATE WINTER / SPRING APPLICATION WINDOW



INCREASE YIELDS

ADVANTAGES

TIP+ IMPROVED FRUIT SET, HIGHER CROPS



TIP+ HIGHER CROPS, LESS ALTERNATE BEARING OVER TIME



TIP+ SHORTER LEAF INTERNODES, LESS PRUNING, IMPROVED FRUIT SIZE



UNTREATED TREATED >FRUIT

Bouquet Competition: See website for more Details: www.tipagri.co.za

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