

NEW CGA BOARD APPOINTMENTS

GUY WHITAKER New CGA Director representing the Limpopo River region

The CGA Board thanks Bertus Dillman for his wise counsel and grounded advice during his five years on the Board of Directors. Bertus resigned at the end of his 2017 term of office. Following the CGA's nomination process whereby the citrus farmers in the region concerned are asked to nominate a new director, Guy Whitaker was unanimously voted into office.

Guy grew up in Zambia on a tobacco and maize farm before the family moved to Swaziland in 1970.

As a recipient of an Outspan bursary he completed a BSc (Agriculture) degree at Pietermaritzburg University majoring in horticulture. The foundations for a life time in citrus were laid on Tambuti Citrus Estate near Big Bend, Swaziland while earning pocket money during his four years of university vacation work. Guy's first formal employment was as an Outspan Extension Officer in Tzaneen.

From there he moved to Nelspruit to join the Solomon family on Crocodile Valley Citrus Estate as their technical manager before starting a Citrus and Subtropical Consultancy business in 1987 operating out of Louis Trichardt. The first farming venture started in 1991 on a border farm in the Weiße district on the Limpopo River before moving further up river to the Pontdrift area in 1997 to enter into a partnership to start the beginnings of the present Citrus Operating Company, Limpopo Citrus (Pty) Ltd which is based at the Vivo packhouse 90km North West of Polokwane on the road to Alldays/Pontdrift.

Guy is looking forward to serving the interests of the South African citrus growers in general and the growers of the Limpopo River region in particular during his term of office on the CGA Board of Directors.



VANGILI TITI Director for Government Relations - CGA Board

Vangile Titi-Msumza is a retired public servant who spent 20 years in the civil service in South Africa. She was born in Bloemfontein and finished high school at Bloemfontein Bantu High School. She qualified as a registered nurse and midwife in the 1970's and proceeded to study rural development at the universities of Lesotho and Zimbabwe where she managed agriculture and rural afforestation programmes. She moved from Zimbabwe to Canada in 1986 and enrolled at the University of Manitoba. She graduated with a Masters in Natural Resources Management in 1989 and was immediately recruited to a position of programme officer at the International Institute for Sustainable Development based in Winnipeg, Manitoba, Canada.

On her return to South Africa in 1995, Vangile worked with the Environment and Development Trust focusing on Agriculture and Rural Development Policy and Programmes. She was offered a Chief Director Position in the Department of Agriculture, Environment and Rural Development where she was responsible for provincialising the Agriculture and Veterinary Services functions. In 2002 she took up the position of Deputy Director General at the Department of Agriculture, Forestry and Fisheries, where she was responsible for among others, International Relations, Stakeholder Relations, Trade, Economics and Marketing. She led delegations to negotiate market access for Fruit and Animal Products in China, United States, Brazil, Russia.

In 2010 she was posted to the United States to serve as an agriculture attaché responsible for the US, Canada, Mexico and Cuba. She successfully negotiated the continued presence of South Africa in AGOA in support of Ambassador Mahlangu and the dti attaché; facilitated the participation of producers in trade expos and developed, coordinated and managed relationships and partnerships in support of South African International relations.

Her interest in the Fruit Industry dates as far back as 2004 as she negotiated market access for apples and citrus with China. She was also impressed by the industry's offer back then to provide "a fruit a day to schools" as part of their contribution to Food Security. The interest was further consolidated by seeing the advances made by industry in supporting government objectives of Black Economic Empowerment and job creation.

One of Vangile's hobbies is getting young children to read. During her tenure in the US she was able to work with her husband to bring a container of books for libraries in Soweto. She loves reading, traveling to countries on her bucket list, watching movies and tennis.



HANNES DE WAAL Sundays River Valley: Second Director - CGA Board

Hannes was born in Pietersburg. His father was Director of Black Education in the province and they therefore lived close to or in the citrus areas of Groblersdal and Tzaneen. Hannes obtained a BComm Legal degree from RAU and an MBA from the University of Cardiff. His first passion was financial markets, something he says he would even enjoy today. Before that Hannes also worked about 400 underground shifts in a gold mine, spent a really enjoyable time on SBSA's Forex floor and moved to Portnet or the old Transnet as an Economic Researcher.

Hannes spent many years in the Port of Durban and loved it. The Manager he reported to taught him about leadership and he is grateful to Ton Bestenbreur for the advice as leadership is the fuel for progress. Neil Oosthuizen, who was CEO of Portnet at a time and Roelf Pienaar recruited him to Cape Town only to send him - protesting vehemently - back to the Port where he managed the Durban Reefer Terminal (DET) during the transition times to a deregulated industry. That was really tough as this industry was messy and uncoordinated and no one knew the outcome of a big transformation. Hannes recalls that he really liked Outspan - it was flat and dynamic and later he developed a strong interest in the business, especially the period spent with Fisher Capespan and the Western Cape Citrus Producers Forum. He experienced the passion of people in markets and producers, and this still drives him today. A short time was spent in Paarl with an office of Agronomists headed up by the legendary Ballie Wahl.

Hannes is now the MD of SRCC and enjoys it a lot. He said: "We transformed the company into a full supply chain manager and find it a pleasure to serve a wonderful team of committed people and more or less 100 Producers, or rather families. This industry plays a huge role in sustainability of this community and the SRCC has a really strong board, a market orientated Chairman and my colleagues are team players which is why we achieve so much, especially in the case of BEE and expansion of our supply chain."

Hannes acknowledges that his biggest achievements come through the successes of his colleagues. His family is supportive, especially his wife, Rentia, a great part-time musician who is an Administration Manager for a reasonable sized Producer so they live the citrus business together and enjoy it. Hannes added that 'People will see us often walking the dirt roads around Addo and lately we picked up the Mountain bikes again too. My son and I play tennis whenever we have the opportunity. Perhaps I am as passionate about tennis as I am about citrus and Federer showed that no one should write any senior players off!'

Hannes is most proud of the great fruit in the markets and the impact that his company and shareholders have on the community in the Sundays River Valley.



JAN LOUIS PRETORIUS - Letsitele Region: Second Director - CGA Board

Jan-Louis was born and raised in Johannesburg. His working career started with South Africa's leading asset finance specialist, WesBank. In his ten years with the Bank, he held various positions within the marketing division and ultimately assumed responsibility for WesBank's national brand marketing and communications strategy.

A radical career change in 2011 saw him join Groep 91 Uitvoer, a family-owned citrus producer and exporter in Letsitele. As Commercial Director, he has a dual responsibility for the export marketing of the fruit they produce, as well as the general financial management of the company. As a relatively new entrant into the citrus industry, he is a strong believer in the importance of investing both financially and intellectually into the collective strategic objectives pursued by the CGA.

Jan-Louis is a dedicated family man and proud father of three children, an active community citizen and avid sportsman. He holds an Honours Degree in Marketing (1999) from the University of Johannesburg and a Master's Degree in Business Administration (2004) from South Africa's top internationally ranked business school, the Gordon Institute of Business Science (GIBS).

Apart from his appointment to the CGA Board, Jan Louis is also on the Boards of CGA companies River Bioscience and XSIT and currently serves as the Chairman of the CGA's Grapefruit Variety Focus Group.



Note: The CGA Board decided that when a region exported more than 13% of the total volumes, an additional director should be appointed to represent that region on the Board. So far this applies to the Sundays River Valley and to the Letsitele regions.

