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Malaysia talks trade with SA at the JCCI

11 Oct 2019 - by Eugene Goddard



Malaysia's high commissioner to South Africa, Mohamad Nizan Mohamad.

Reliable information gathering was a vital part of entrepreneurial endeavour and investor preparation, Malaysia's high commissioner to South Africa, Mohamad Nizan Mohamad, told FTWOnline during a trade presentation hosted by the Johannesburg Chamber of Commerce and Industry (JCCI) yesterday.

Mohamad, who along with several other delegates from the Asian country was promoting bilateral business relations, encouraged prospective partners thinking of investing in Malaysia to contact the country's trade commission in Pretoria.

"Information about what it takes to export to Malaysia or invest in our country can be obtained from the internet, of course.

"But we recommend getting authentic information from the best source possible – Malaysia's economic mission here in South Africa."

Mohamad said there was a wealth of opportunities awaiting South African business people in Malaysia, "whether you're an emerging entrepreneur or a captain of industry.

“We have a wide spectrum of business sectors, from the low end of the scale to complex industrial interests and we’re looking forward to exchanging experience and skill with South Africa.”

At the same presentation, Malaysia’s trade commissioner to South Africa, Hairi Zainal, identified petrochemicals, palm oil, halal food, fruit, and agri-processing as some of the most important sectors where Malaysia is looking for investment, especially from South Africa.

“Your fruit, especially your oranges, are very popular in Malaysia,” Zainal said.

“We import citrus from many other countries but South African oranges have proven to be the most popular for our consumers.”

- To invest in Malaysia, phone their economic office in Pretoria at 011 268 2380/1 or email Zainal at: hairi@matrade.gov.za / johannesburg@matrade.gov.za
- For part of the interview with Mohamad, see our video link: <https://www.youtube.com/watch?v=hOUx9hTzRis>
- See FTW’s next edition (18 October) for an exclusive about the potential of halal food from South Africa.

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