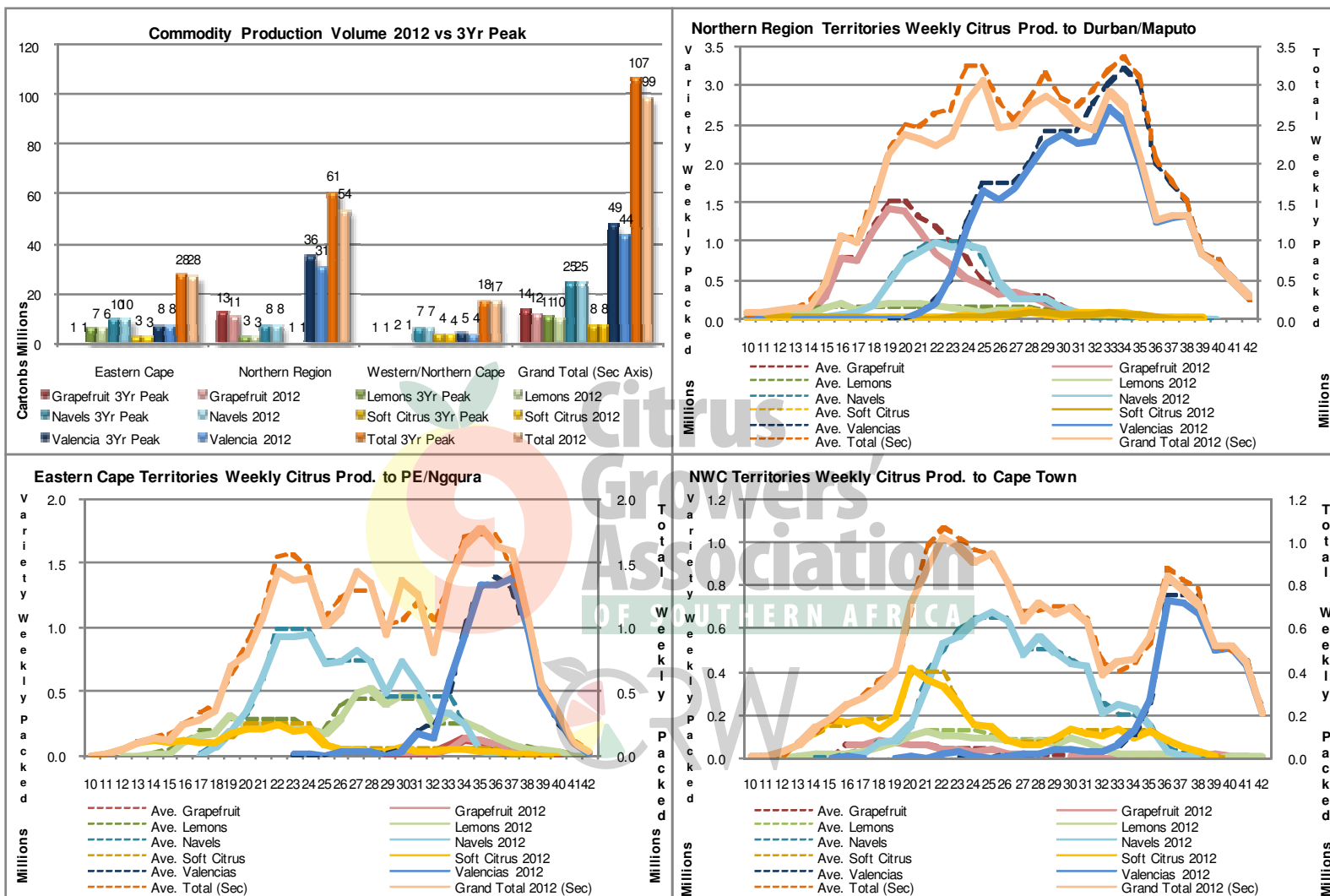


Citrus Logistics Report 2012 – Week 44

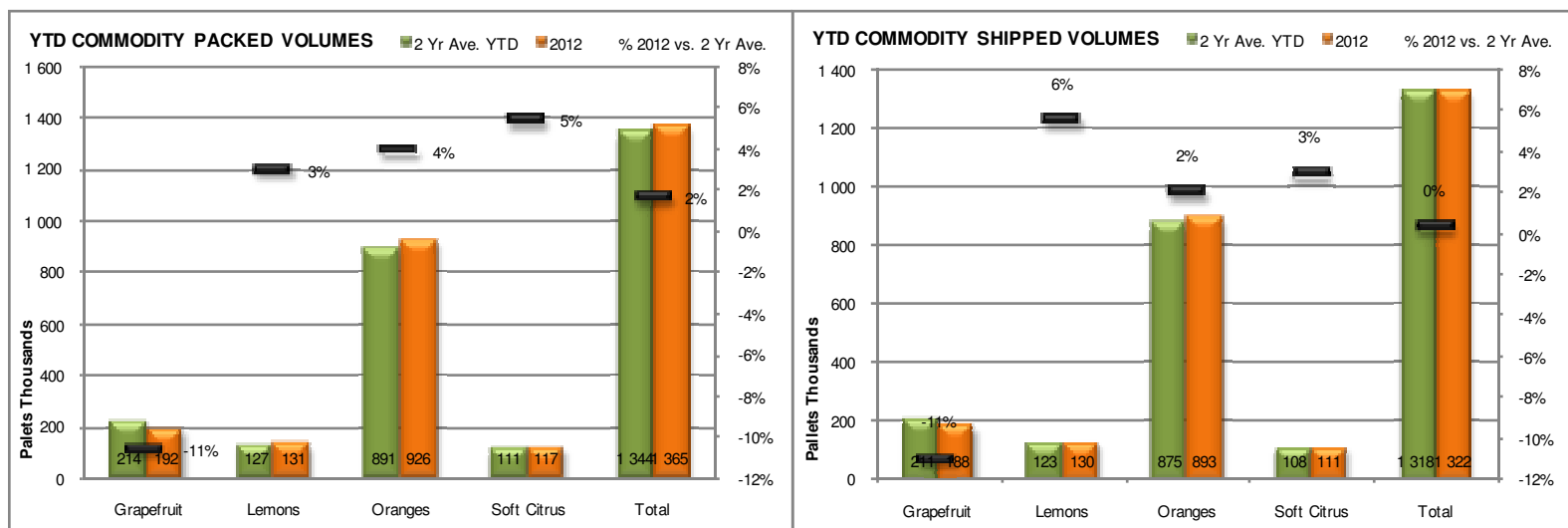
1. Regional Field Production Volume vs. 3 Year Peak (Cartons):

- Supply from the northern region shows a downturn in GF and VAL production this year. It can be seen that in both cases the back end production volume tapered off earlier than normal.
- Supply from the EC and NWC regions shows a very stable production base for 2012.

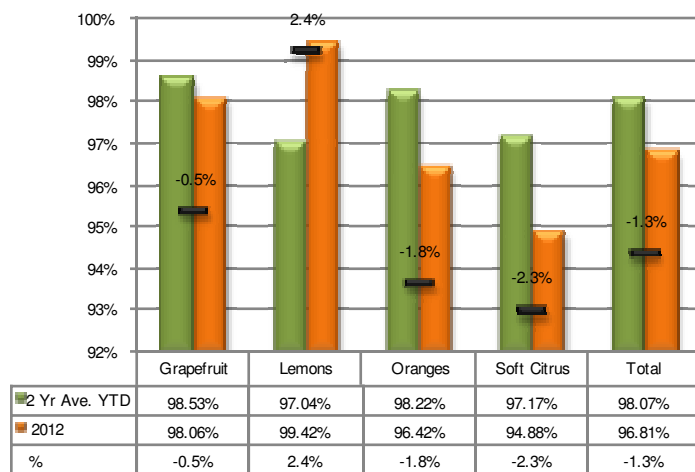


2. Commodity Packed and Shipped vs. 2 Year Average (Pallets):

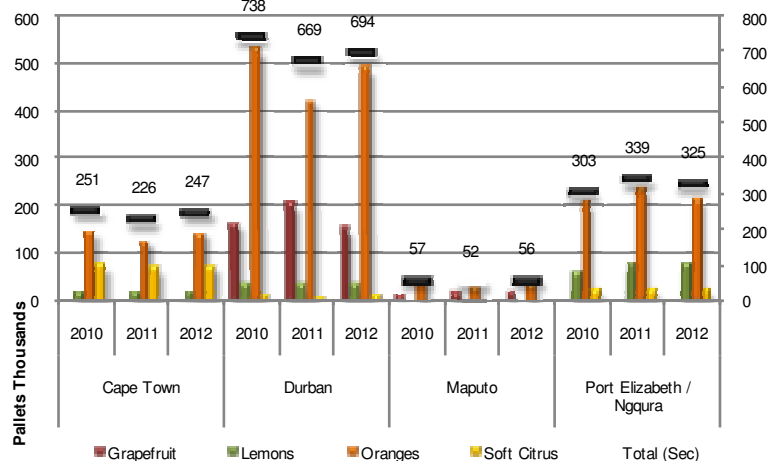
- 2012 produced a result exactly on average of the 2010/2011 volume. 2010 low on GF and high on OR (Vals), 2011 high on GF and low on OR (Vals and Navels).



YTD COMMODITY SHIPPED VS. PACKED PERCENTAGE



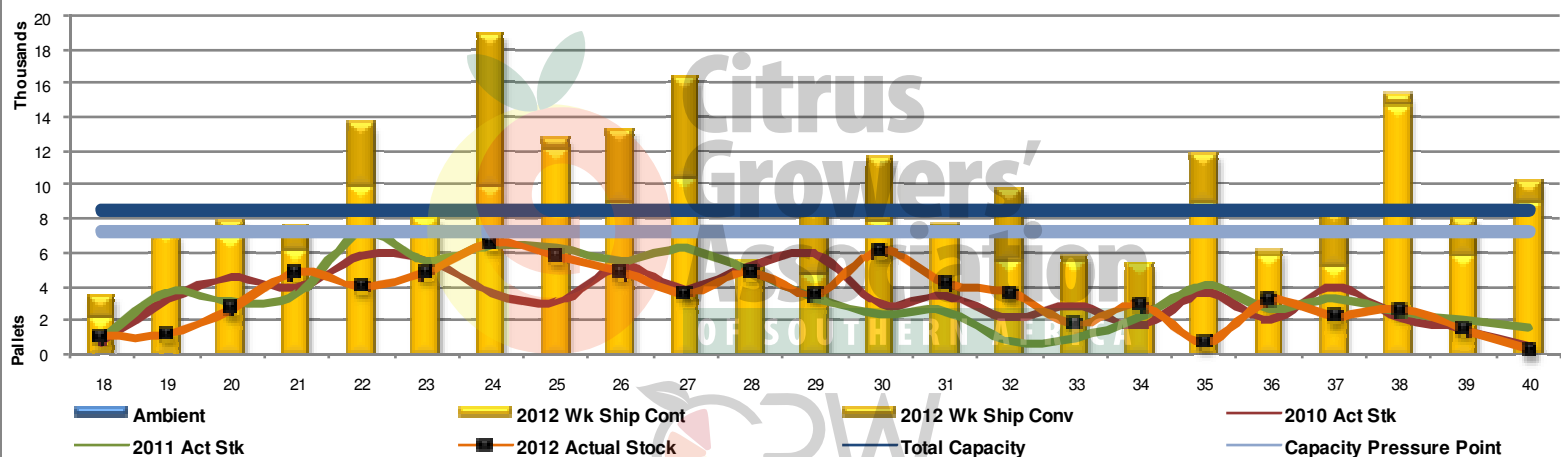
YTD COMMODITY SHIPPED VOLUME BY LOAD PORT



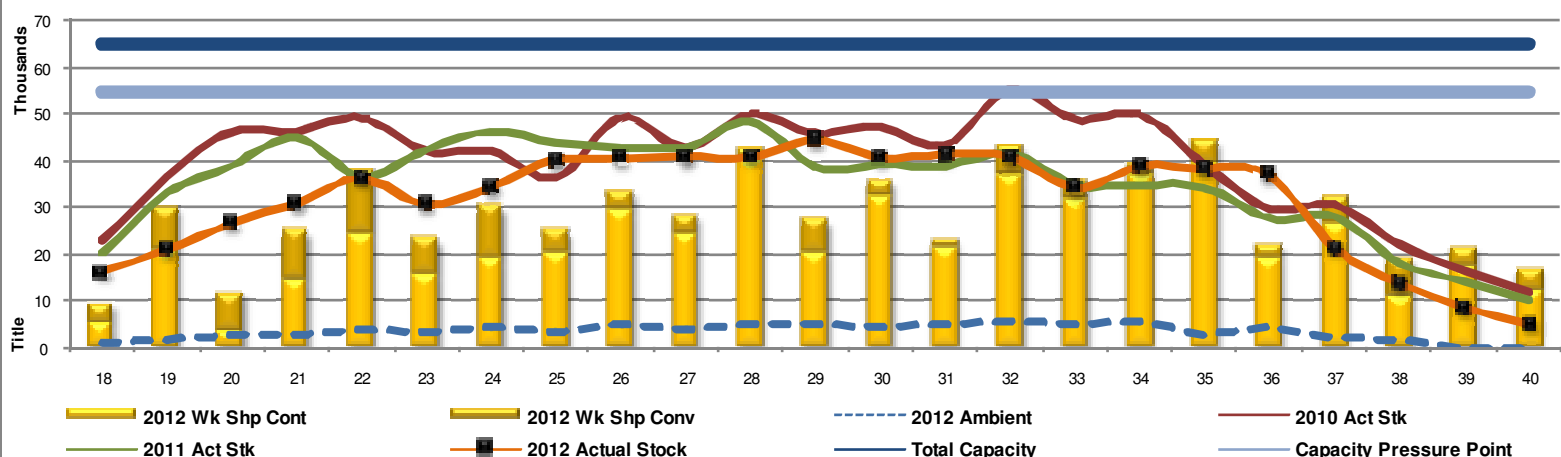
3. Port Weekly Stock Volume and Shipping Volume (pallets):

- It appears there were no instances of stock build-up in the ports during 2012.
- The stock levels in the Durban port were kept low throughout the 2012 season. There were additional facilities that had stored citrus this year thus reducing the overall stock levels at the conventional stores.
- Shipping mode volume is visible where container exports through each port peaked significantly in 2012. CPT: 700-750 containers in week 25, 27 and 38, DBN: 2,000-2,200 containers in week 28, 34 and 35, MPT – 63 containers in week 30 and PE/Ngqura: 1,000-1,200 containers in week 35, 37 and 38.

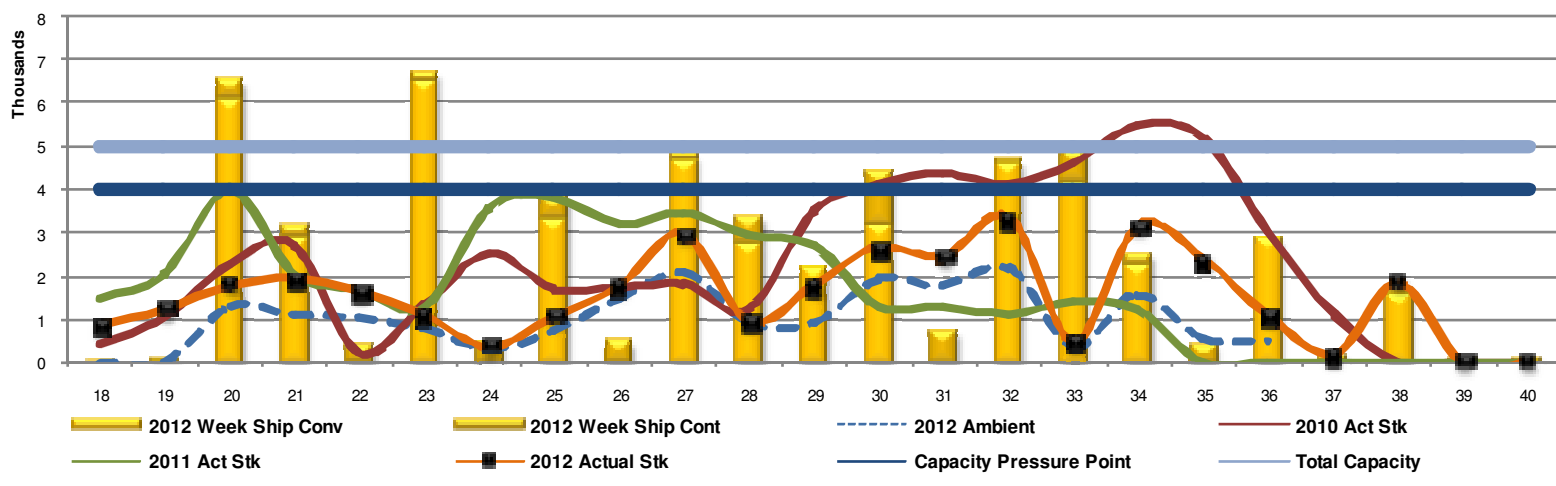
CAPE TOWN - WTD PORT TOTAL STOCK VOLUME



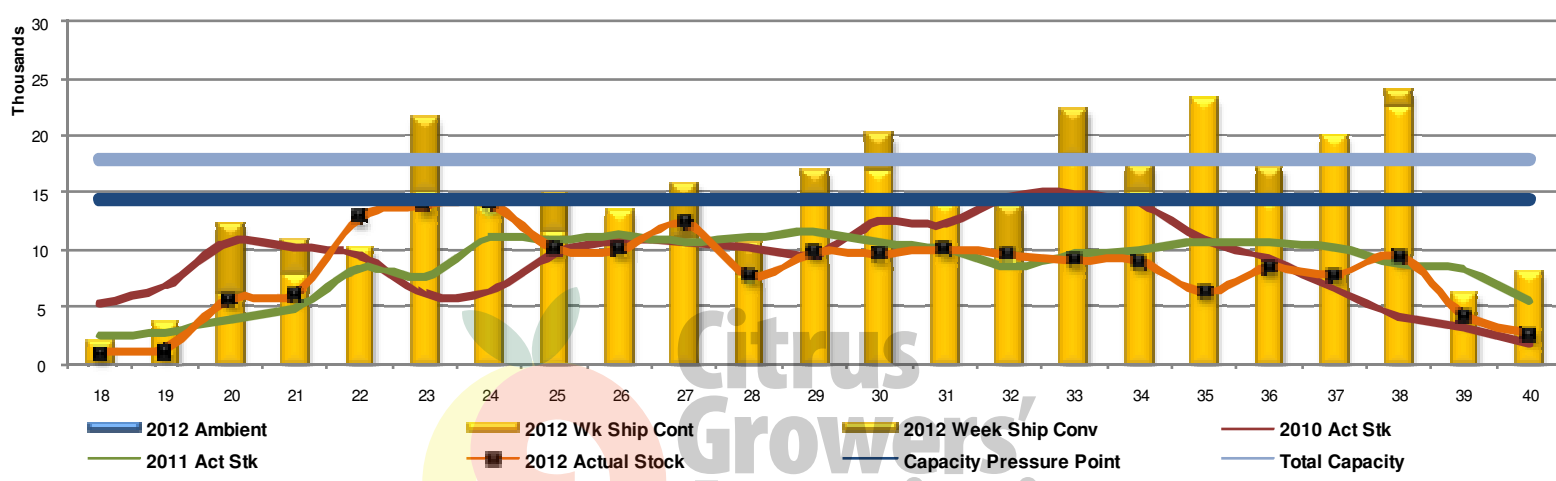
DURBAN - WTD PORT TOTAL STOCK VOLUME



MAPUTO - WTD PORT TOTAL STOCK VOLUME



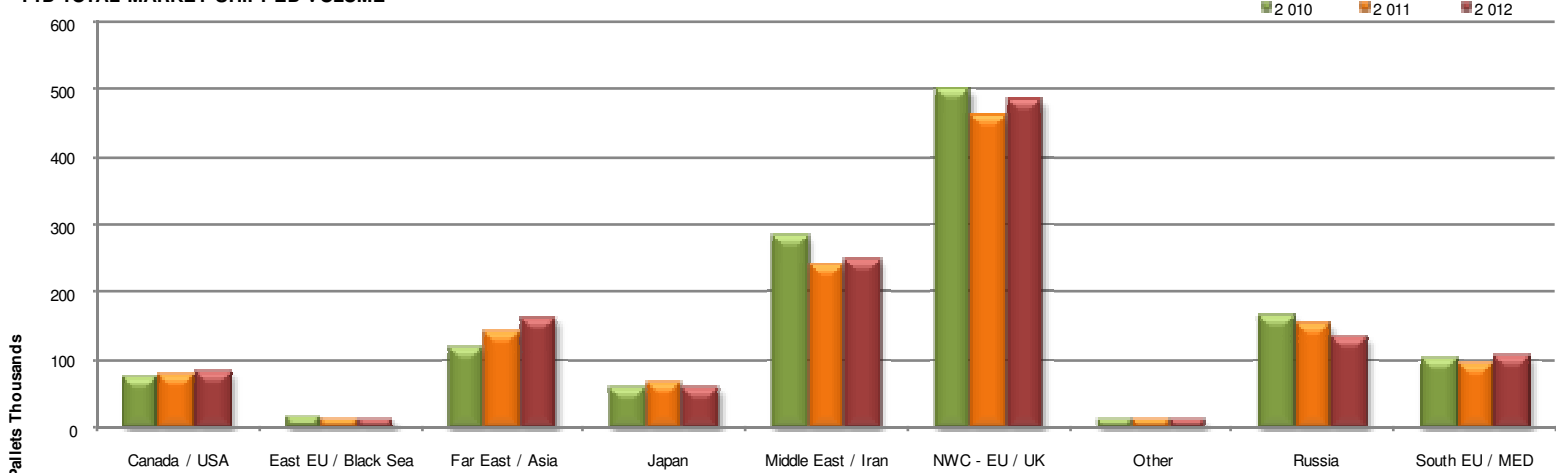
PORT ELIZABETH - WTD PORT TOTAL STOCK VOLUME

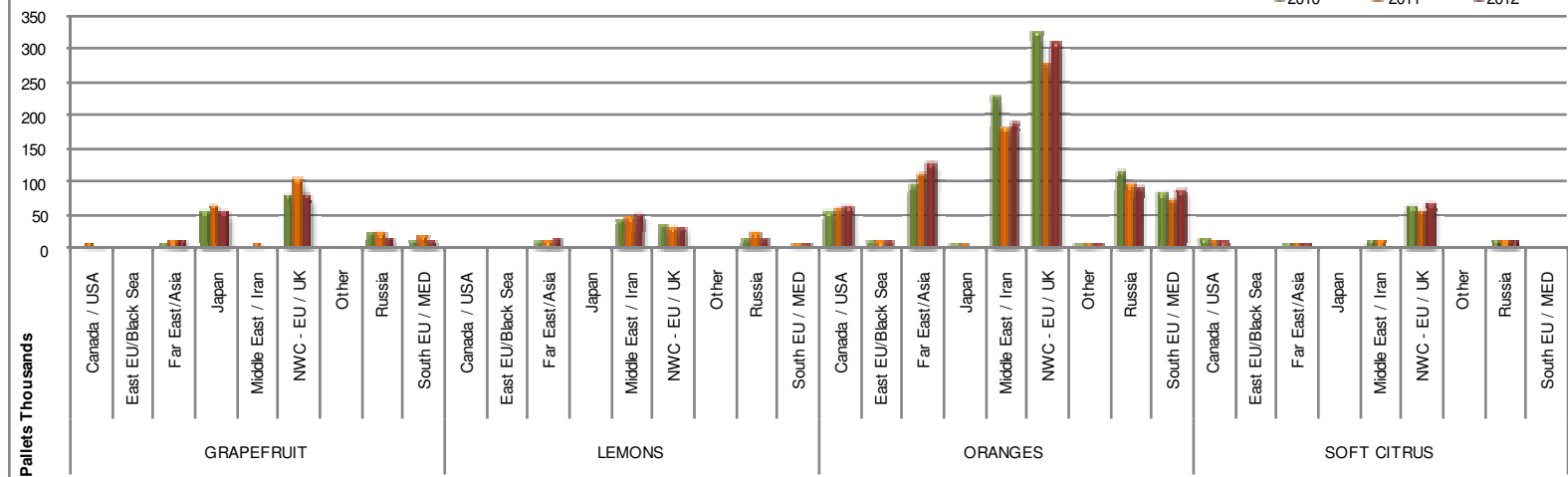


4. Citrus Commodity Export Market Volume (Pallets):

- I. In 2012 it appears there was a shift away from Russia towards Northern Europe, UK, Southern Europe and particularly the Far East/Asian markets.
- II. A shift away from Europe and Russia for Lemons towards Middle East and Far East/Asia markets.
- III. All markets apart from Russia received higher flows of Oranges in 2012.
- IV. A definite increase in citrus exports from Durban and PE/Ngqura to Far East/Asia markets and from Cape Town to North America (Canada) seen in 2012.
- V. Decrease of Russia shipments seen at all the ports this year.

YTD TOTAL MARKET SHIPPED VOLUME

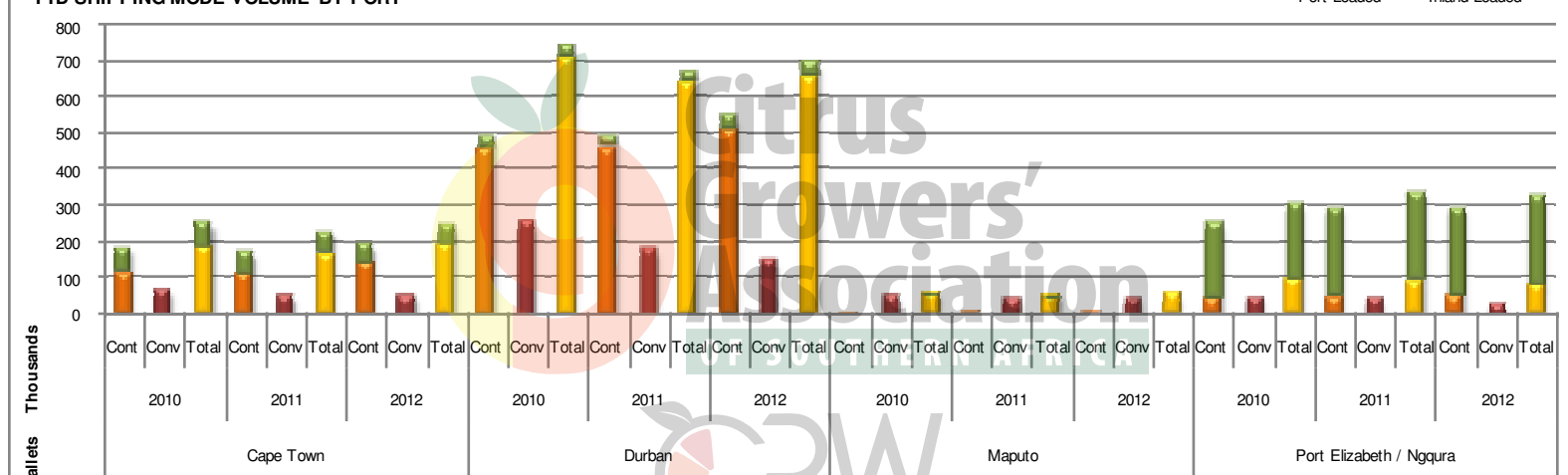




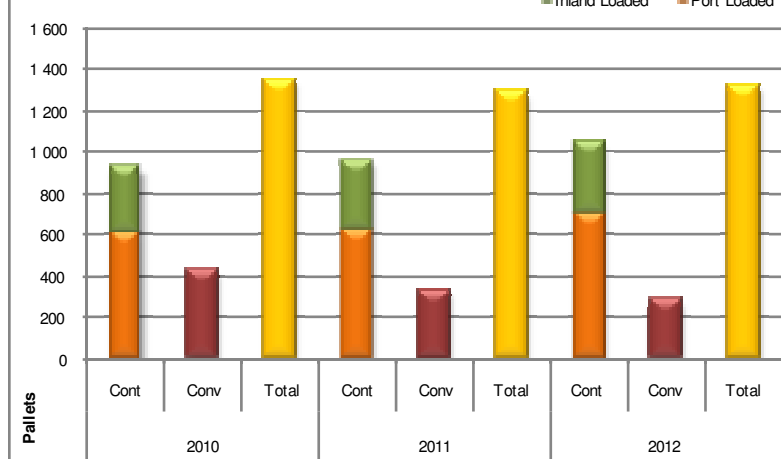
5. Port Shipping Mode Statistics (Pallets):

- Containerization represented 80% of total volume of citrus exported in 2012.
- Growth in container volume can be seen at Cape Town, PE/Ngqura and particularly in Durban.
- Port container percentage: CPT = 74%, Durban = 80%, PE/Ngqura = 92% and MPT = 15%.
- An interesting development is that 10% of containers routed through Durban are being packed and transported from inland cold stores and packhouses directly into port.

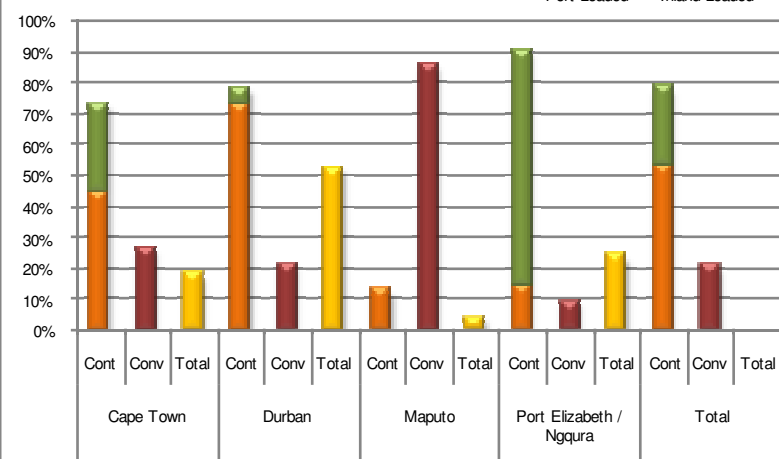
YTD SHIPPING MODE VOLUME BY PORT



YTD - TOTAL SHIPPING MODE VOLUME



YTD - PORT EXPORT SHIPPING MODE %

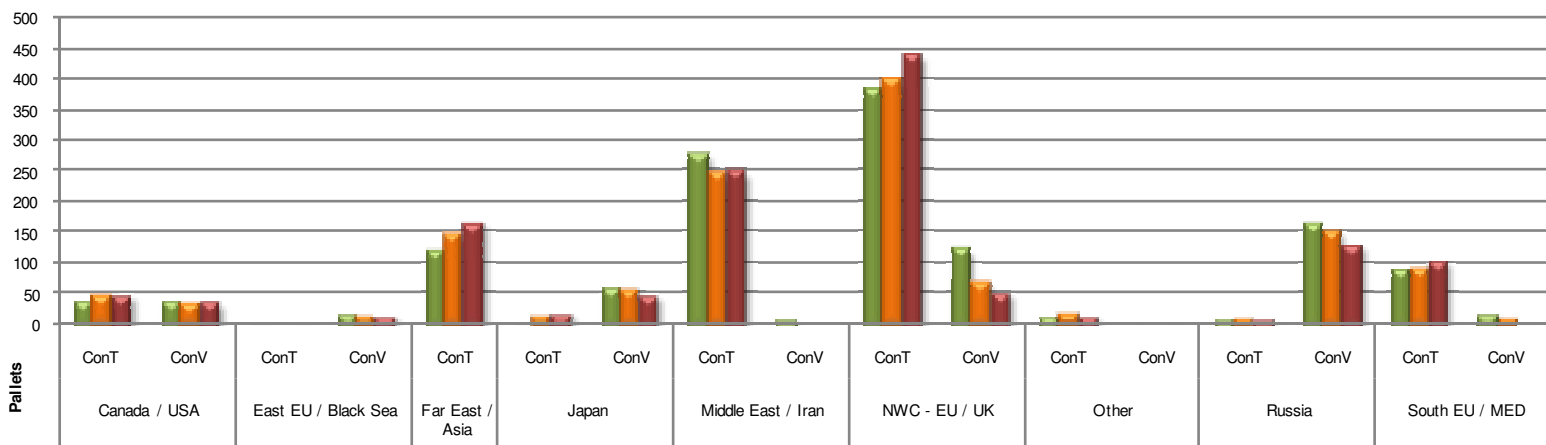


6. Shipping Mode Volume by Market by Port (Pallets):

- I. A higher volume of containers can be seen to North America (Canada), Far East/Asia, Europe/UK and Southern Europe markets in 2012.
- II. A significant decrease in bulk shipping to Europe/UK and Russia can be seen in 2012.
- III. CPT - increase in containers routed to North America, Far East and Europe/UK.
- IV. DBN - increase in containers routed to North America, Far East, Europe/UK and Southern Europe.
- V. MAP - increase in containers to Far East, Middle East and Southern Europe.
- VI. PE/Ngqura - increase in containers to Far East, Middle East and Southern Europe.

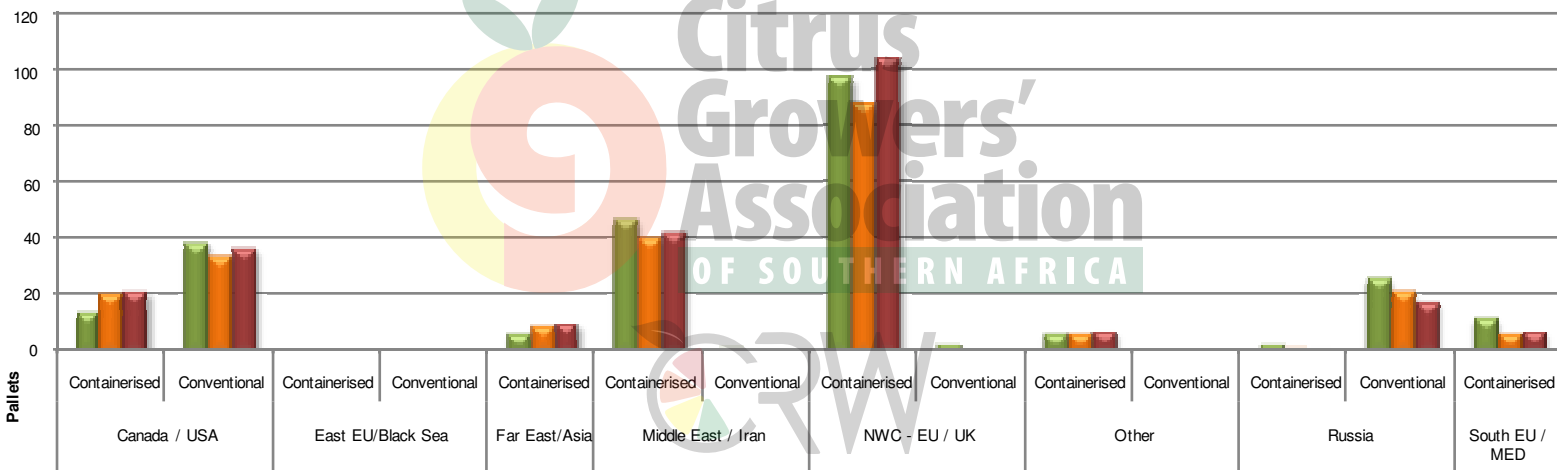
YTD - TOTAL SHIPPING MODE VOLUME BY MARKET REGION

2010 2011 2012



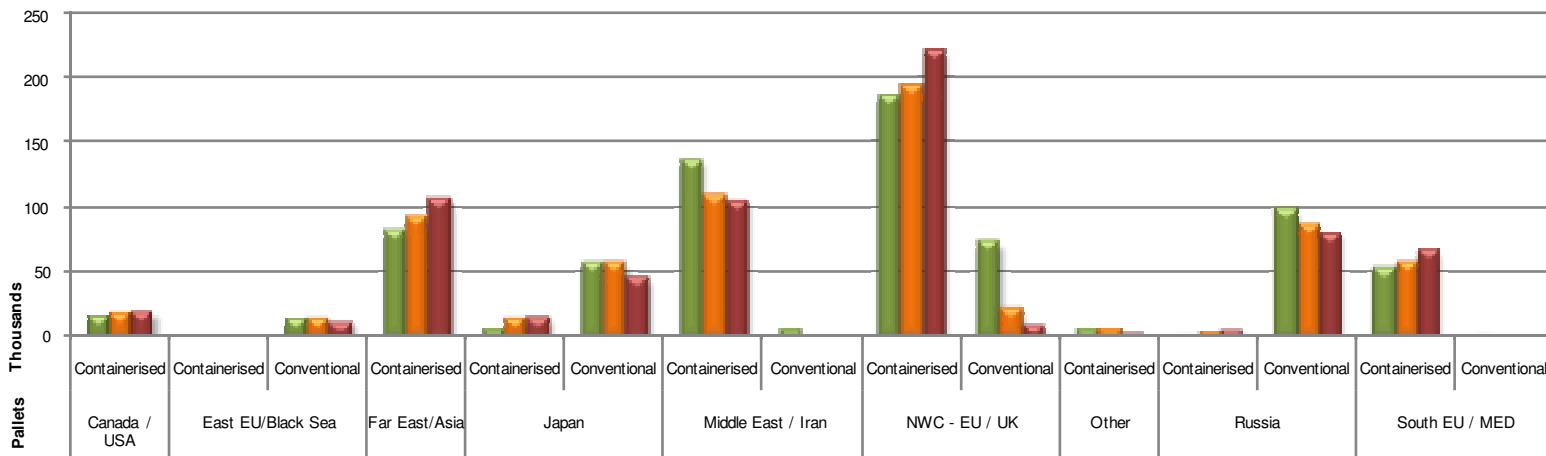
YTD CAPE TOWN SHIPPING MODE BY MARKET

2010 2011 2012



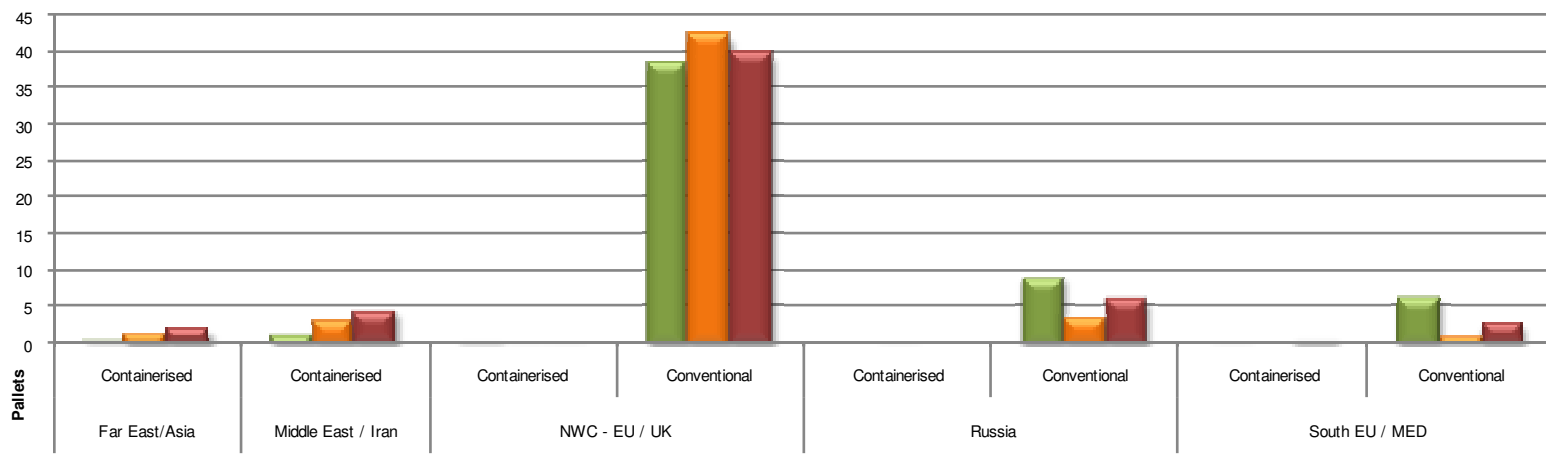
YTD DURBAN SHIPPING MODE BY MARKET

2010 2011 2012



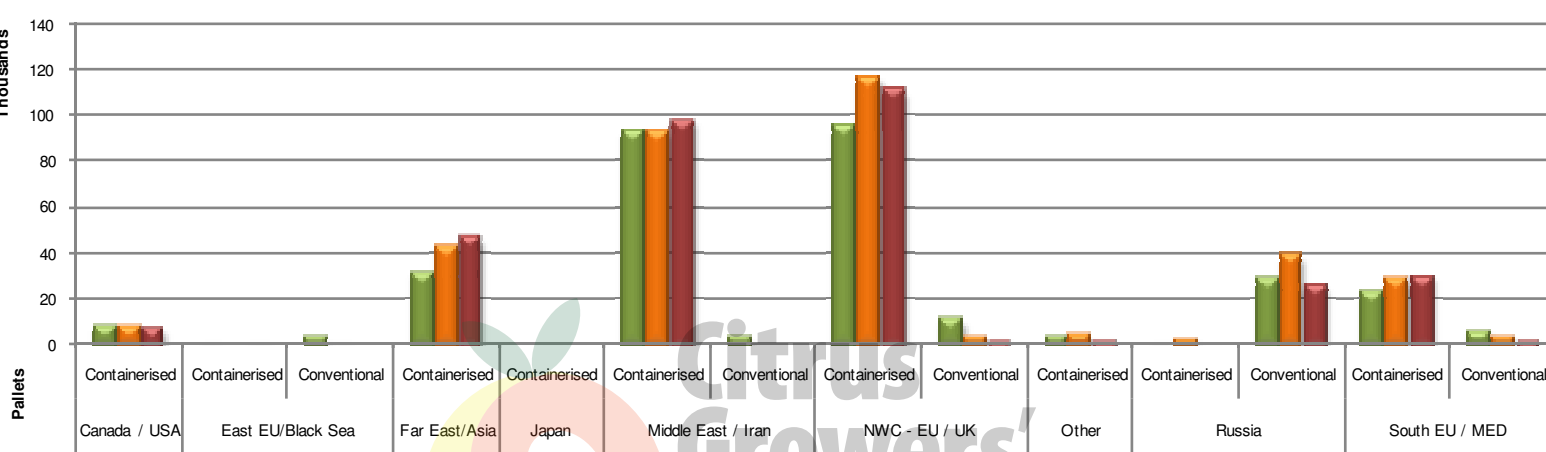
YTD MAPUTO SHIPPING MODE BY MARKET

2010 2011 2012



YTD PORT ELIZABETH/NGQURA SHIPPING MODE BY MARKET

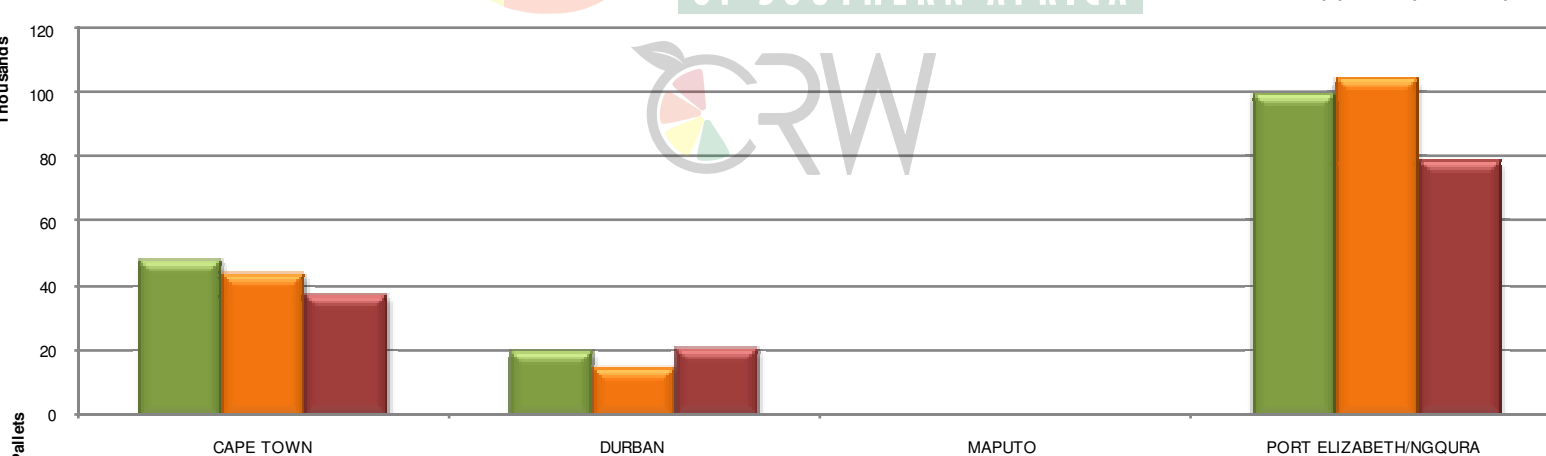
2010 2011 2012



7. Inland Container Loading Volume by Port by Market (Pallets)

YTD REGIONAL INLAND CONTAINER VOLUME

2010 2011 2012



YTD REGIONAL INLAND CONTAINER LOADING VOLUME BY MARKET

2010 2011 2012

