



PEOPLE YOU CAN DEPEND ON
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FPT Group (Pty) Ltd

WE FOCUS ON DELIVERING
FLEXIBLE SOLUTIONS
WITHOUT COMPROMISING ON QUALITY



PEOPLE YOU CAN DEPEND ON



Overview

FPT offers a broad range of landside and portside logistic services. We offer a complete integrated suite of logistical solutions, from point of origin to point of destination, for all cargo types – helping to take the load off your shoulders.

Our company owns and operates three multi-purpose terminals in Southern Africa, situated in the ports of Cape Town, Port Elizabeth and Durban with access to an inland cold storage and mineral terminal facility in Matola, Mozambique.

These terminals handle close to 600,000 pallets of fruit and a million tons of general cargo every year. Fruit cargo remains a large part of our company's core business but FPT has diversified its activities and perform terminal services for dry bulk, various break bulk commodities as well as containers.





OUR VISION

Value adding port terminal service provider of choice



THE FPT WAY

OUR VALUES



Committed to quality, care and innovative logistic service solutions through a team that you can depend on, that respects our customer's product and each other's diversity.



OUR CODE OF CONDUCT



COMMITMENT	QUALITY	CARE	INNOVATION	TEAMWORK	DEPENDABLE	RESPECT	DIVERSITY
• Go the extra mile • Support your Management team • Exercise self discipline • Have a positive attitude • Have a sense of urgency	• Do it right the first time • Work safely all the time • Work hard and smart • Take pride in your work • Pay attention to detail	• Display good manners • Respect people • Look out for your work colleagues • Take care of company property • Take interest in each other	• Think out of the box • Embrace change • Share knowledge • Take responsibility for your own development • Challenge the status quo	• Share your knowledge • Less "I" more "WE" • Support one another • Trust each other • Listen to each other	• Consistency in delivery • Under promise and over deliver • Trustworthy • Walk the Talk • Trust each others ability	• Greet people • Show appreciation and give recognition • Value each others views and opinions • Listen to each other • Be considerate	• Be tolerant • Show appreciation and interest in each other • Respect each others culture • Get with the FPT way • Avoid stereotyping



PEOPLE YOU CAN DEPEND ON



Terminal Handling Services

FPI's terminal services includes provision of secure dedicated berths to shipping lines.

Coordination of cargo for vessels.

Receipt, tally and dispatch of cargo to and from vessels.

- Break bulk – general cargo and fruit
- Dry bulk terminal handling
- Container terminal handling





Container Terminal Services

We provide a full range of services for containerized cargo, from packing and unpacking services, to loading of full containers in our own container stacks for full reefer and general purpose containers.

- Packing and unpacking
- Storage (container stack)
- Reefer plug-in points





Storage Services

Cold Storage

Cold storage of temperature sensitive cargo according to customer requirement and specifications in dedicated packed warehouses

- Fruit
- Other temperature sensitive cargo

Ambient Storage

FPT provided covered and uncovered secure storage areas for a wide range of cargo

- Dry bulk
- Break bulk

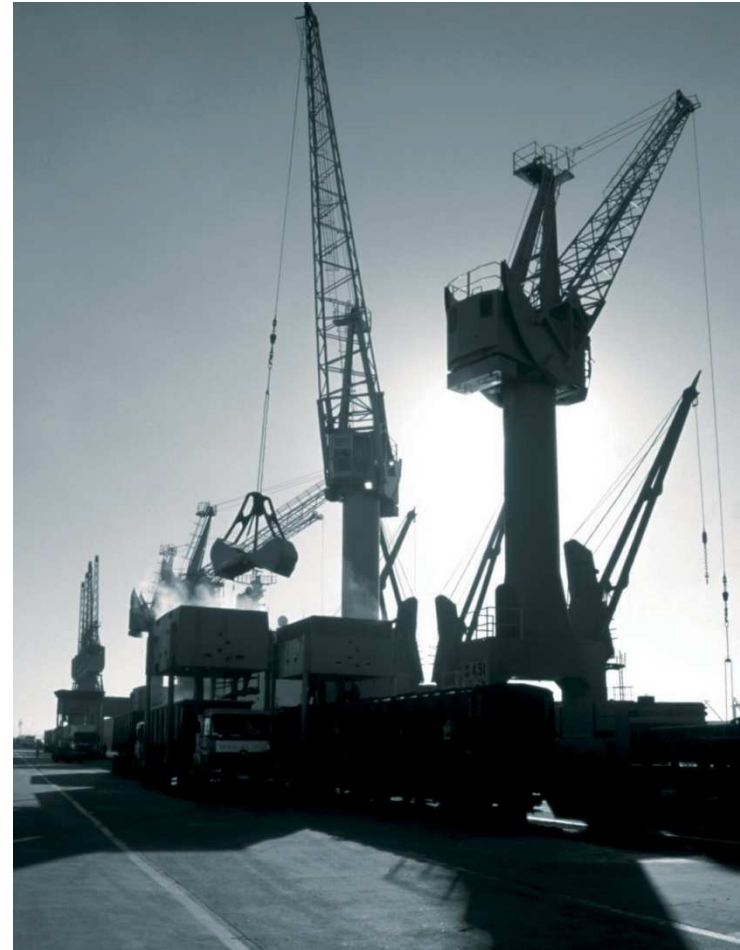




Stevedoring

FPI provides stevedoring services for any cargo handled through our terminals, through a dedicated team of people and equipment.

- Break bulk
- Dry bulk
- Containers





Transport

We provide transport solutions nationally by road and by rail

- Move 100 000 pallets of fruit per annum 25 000 tons of general cargo
- Coordination offices in:
 - Cape Town
 - Port Elizabeth
 - Durban
 - Centurion
 - Groblersdal





Information Systems

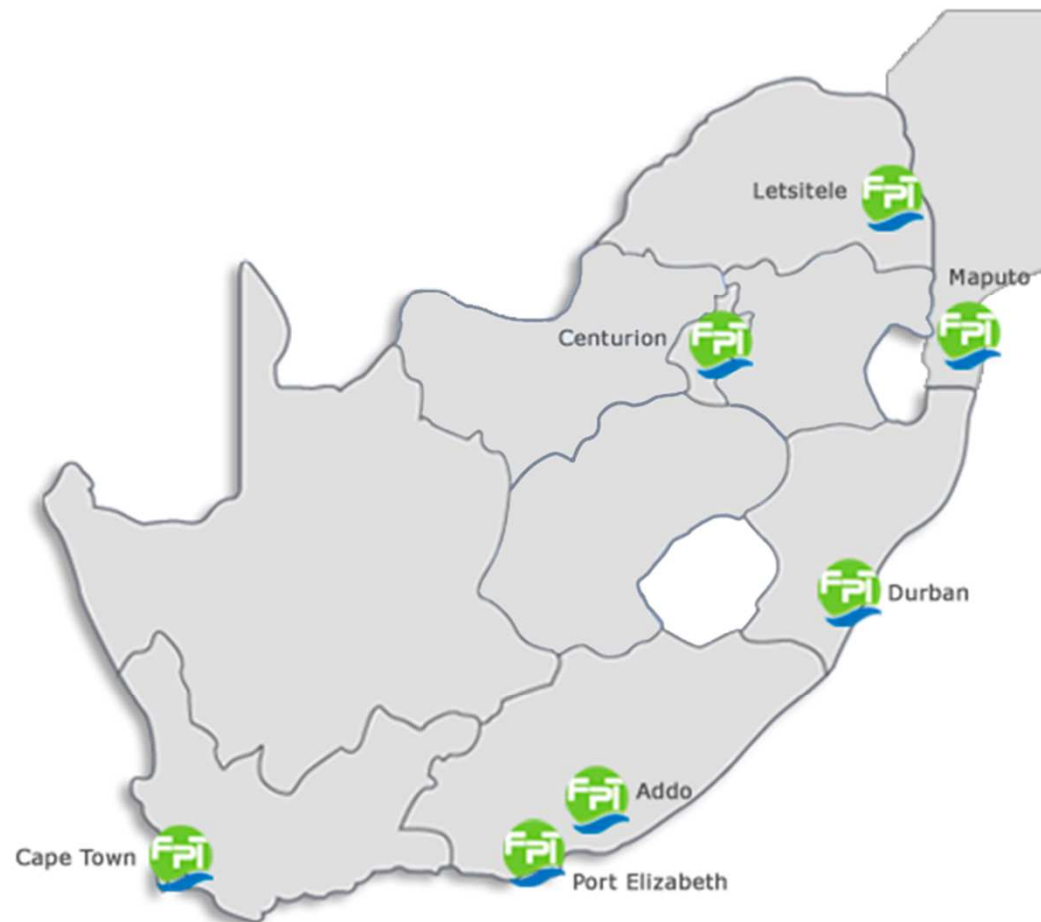
Our service offerings are supported by:

- Sophisticated warehouse management system offering comprehensive visibility
- Bar coding, tracking and tracing of cargo
- Stock control and reporting
- Online weighbridge reporting
- Daily tally services and inventory status reporting on receipt and dispatch of cargo





FPT Footprint





FPT Terminals

Area	Cape Town	Durban	Port Elizabeth
Quayside mooring (m)	592	581	402
Quayside operations (m ²)	11 834	12 457	8 507
Landside operations (m ²)	55 774	58 638	32 545
Berth depths (m)	9.7 – 11.2	10.7-11.7	8.0 – 11.0
Plug in Points: Container Stack Mobile units	144 72		
Warehouse under cover (m ²)	27 848	45 600	18 900
Cold storage slots	4 500	16 430	6 400
Ambient storage slots	500	4 708	500
Break bulk – Fruit throughput p.a. (pallets)	130 000	350 000	100 000
Break bulk – General cargo throughput p.a. (tons)	260 000	350 000	160 000
Bulk cargo throughput p.a. (tons)	300 000		170 000
Container throughput p.a. (TEU's)	15 000	4 000	1 000
Transport moves p.a. (Fruit pallets) p.a. (General cargo)		100 000 25 000	



FPT licenses

Regulatory Body/Act	Licenses	Facility		
		Cape Town	Durban	Port Elizabeth
TNPA	Multi Purpose Terminal Operator License	✓		Application in process
	Break Bulk Terminal Operator		✓	✓
SARS Customs Licenses	Transit Shed	✓	✓	✓
	Container Depot	✓	✓	✓
	Container Terminal Operator	✓	Application in process	Application in process
FDA	Facility certification	✓	✓	✓
DAFF	Facility Certification	✓	✓	✓



Cold Chain Management

Markets	Product	Protocols	Process	Target Temperatures °C
USA	Citrus Deciduous Stone fruit	Phytosanitary Treatment	Pre-cooling for 72hrs, last 24hrs on temperature	-0.5 to -0.6
Japan, South Korea, China, Israel, Thailand	Citrus Deciduous	Phytosanitary Treatment	Pre-cooling for 72 hrs to target temperature	-0.5 to -0.6
India, Indonesia, Iran, Taiwan, Sri Lanka, Bangladesh, Nigeria, Jordan, Sudan, Zambia, Madagascar	Citrus Deciduous Stone fruit	Phytosanitary Treatment	Pre-cooling of fruit to target temperature	-0.5



FPT - Corporate Citizen



Environmental Policy

Compliance
Conduct SEA and EIA
Aiming for ISO 14001 accreditation
TNPA environmental management
Employees and Service Providers



BBBEE

Certified until 29 May 2015
Score of 75.52
BBBEE Level 3 contributor
Procurement recognition level of 110%



Carbon Footprint

Energy Audits
Benchmarking of consumption
Continuous improvement



FPT Offers

- Owned berths enable berth on arrival resulting in reduced turnaround times
- 24 hour operation, 365 days of the year
- Competitive rates for terminal services and stevedoring
- Transport and any storage or warehousing requirements.



FPT Value

An overall reduction in direct and indirect costs

- High service levels.
- Reduction of costs associated with damages/ losses
- Efficient vessel loading which will enable reduced dwell times



Thank you

